



AGENDA

Finance Committee

October 7, 2026

11:00 a.m.

512 W. Aten Rd., Imperial, CA 92251

All supporting documentation is available for public review at <https://chpiv.org>

Commission Role	Member	Attendance
Committee Chair	Dr. Carlos Ramirez	
Committee Co-Chair	Yvonne Bell	
Member	Lee Hindman	
Member	Bob Barros	
Member (Alternate)	Mayra Widmann	
Member (Alternate)	Pablo Velez	

1. CALL TO ORDER

Dr. Carlos Ramirez, Chair

A. Roll Call

Donna Ponce, Commission Clerk

B. Approval of Agenda

1. Items to be pulled or added from the Information/Action/Closed Session Calendar
2. Approval of the order of the agenda

2. PUBLIC COMMENT

Dr. Carlos Ramirez, Chair

Public Comment is limited to items NOT listed on the agenda. This is an opportunity for members of the public to address the Committee on any matter within the Committee's jurisdiction. Any action taken as a result of public comment shall be limited to the direction of staff. When addressing the Committee, state your name for the record prior to providing your comments. Please address the Committee as a whole, through the Chairperson. Individuals will be given three (3) minutes to address the board.

3. CONSENT CALENDAR

All items appearing on the consent calendar are recommended for approval and will be acted upon by one motion, without discussion. Should any Commissioner or other person express their preference to consider an item separately, that item will be addressed at a time as determined by the Chair.

- A. Approval of Minutes from 9/9/2026...pg. 5-7

4. ACTION

- A. Motion to recommend approval to the Executive Committee the acceptance of monthly financial reports as presented. *David Wilson, CFO*

1. Executive Summary...pg. 9-10
2. Enrollment Report...pg. 11
3. Statement of Revenues, Expenses, and Changes in Net Position pg. 12
4. Product Profit & Loss Statement...pg. 13
5. Product Profit & Loss Statement (YTD)...pg. 14
6. Change in Net Position Trend...pg. 15
7. Medicare PMPM Detail...pg. 16
8. Statement of Net Position...pg. 17
9. Summarized Tangible Net Equity Calculation...pg. 18
10. Cash Transaction Report...pg. 19-21

- B. Motion to recommend approval to the Executive Committee the renewal of NetSuite ERP (core financial system), NetSuite Planning & Budgeting (NSPB), and Advanced Customer Service (ACS) contracts. (David Wilson, CFO) ...pg. 22

- C. Motion to recommend approval to the Executive Committee the SOW for annual financial audit performed by Baker Tilly, not to exceed \$91,500.00 (David Wilson, CFO) ...pg. 23-24

- D. Motion to recommend approval to the Executive Committee the LHPC 2026-2027 Annual Dues Assessment of \$133,682.57. *(Larry Lewis, CEO)* ...pg. 25-31

- E. Motion to recommend approval to the Executive Committee two \$300,000 CHPIV grants to recruit two OB/GYNs to begin practice in Imperial County. *(Larry Lewis, CEO)* ...pg. 32-36

5. INFORMATION

No information items.

6. CLOSED SESSION

Pursuant to Welfare and Institutions Code § 14087.38 (n) Report involving Trade Secret new product discussion (estimated date of disclosure, 10/2026)

No closed session items.

7. RECONVENE OPEN SESSION

- A. Report on actions taken in closed session.

8. COMMISSION REMARKS

Dr. Carlos Ramirez, Chair

9. ADJOURNMENT

Next meeting: November 4, 2026

Consent Agenda



MINUTES

Finance Committee

September 9, 2026

11:00 a.m.

512 W. Aten Rd., Imperial, CA 92251

All supporting documentation is available for public review at <https://chpiv.org>

Commission Role	Member	Attendance
Committee Chair	Dr. Carlos Ramirez	Present
Committee Co-Chair	Yvonne Bell	Present
Member	Lee Hindman	Present
Member	Bob Barros	Present
Member (Alternate)	Mayra Widmann	--
Member (Alternate)	Pablo Velez	--

1. CALL TO ORDER

Dr. Carlos Ramirez, Chair

The meeting was called to order at 11:02 a.m.

A. Roll Call

Donna Ponce, Commission Clerk

Roll call taken and quorum confirmed. Attendance is as shown.

B. Approval of Agenda

(Hindman/Barros) To approve the order of the agenda. Motion carried.

1. Items to be pulled or added from the Information/Action/Closed Session Calendar
2. Approval of the order of the agenda

2. PUBLIC COMMENT

Dr. Carlos Ramirez, Chair

Public Comment is limited to items NOT listed on the agenda. This is an opportunity for members of the public to address the Committee on any matter within the Committee's jurisdiction. Any action taken as a result of public comment shall be limited to the direction of staff. When addressing the Committee, state your name for the record prior to providing your comments. Please address the Committee as a whole, through the Chairperson. Individuals will be given three (3) minutes to address the board.

No public comment.

3. CONSENT CALENDAR

All items appearing on the consent calendar are recommended for approval and will be acted upon by one motion, without discussion. Should any Commissioner or other person express their preference to consider an item separately, that item will be addressed at a time as determined by the Chair.

(Hindman/Barros) To approve the consent calendar. Motion carried.

A. Approval of Minutes from 8/5/2026...pg. 4-6

4. ACTION

A. Motion to recommend to the full Commission the acceptance of monthly financial reports as presented.

David Wilson, CFO

(Bell/Barros) To recommend to the full commission the acceptance of the monthly financial reports as presented. Motion carried.

1. Executive Summary...pg. 8-9
2. Enrollment Report...pg. 10
3. Statement of Revenues, Expenses, and Changes in Net Position pg. 11
4. Product Profit & Loss Statement...pg. 12
5. Product Profit & Loss Statement (YTD)...pg. 13
6. Change in Net Position Trend...pg. 14
7. Medicare PMPM Detail...pg. 15
8. Statement of Net Position...pg. 16
9. Summarized Tangible Net Equity Calculation...pg. 17
10. Cash Transaction Report...pg. 18-20

5. INFORMATION

No information items.

6. CLOSED SESSION

Pursuant to Welfare and Institutions Code § 14087.38 (n) Report involving Trade Secret new product discussion (estimated date of disclosure, 10/2026)

No closed session items.

7. RECONVENE OPEN SESSION

- A. Report on actions taken in closed session.

8. COMMISSION REMARKS

Dr. Carlos Ramirez, Chair

None.

9. ADJOURNMENT

The meeting was adjourned at 11:19 a.m.

Next meeting: October 7, 2026

Action Items



Financial Results

August 2026

Executive Summary

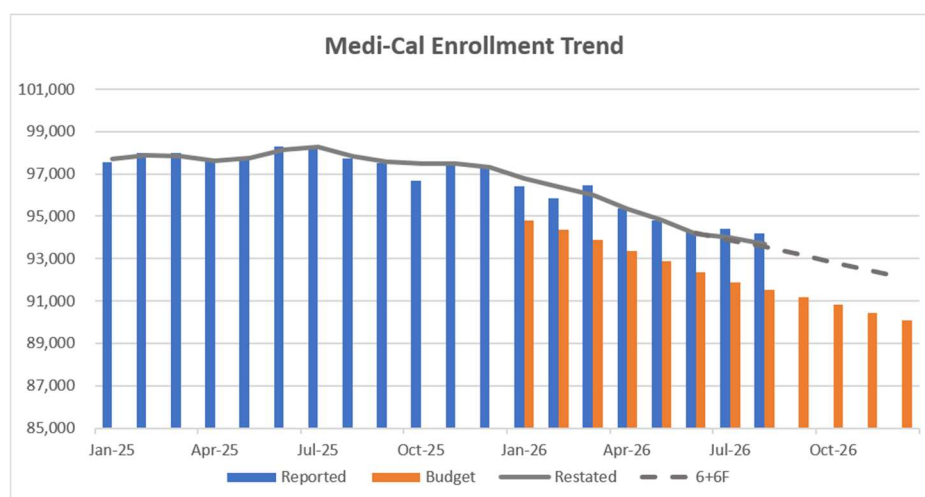
August results exceeded the 6+6 Forecast by \$141K, driven primarily by favorable DSNP and SPD Medi-Cal gross margins. The Medicare line of business continued to outperform, largely due to favorable medical claim utilization and pharmacy results. Administrative costs were unfavorable in August, primarily due to timing. Tangible Net Equity remained stable at just above the 500% target.

Membership

On a reported basis, Medi-Cal membership continued its downward trend, although it exceeded the 6+6F by more than 4K members. Preliminary September data suggest that membership will remain at current levels through Q3.

On a YTD basis, Medi-Cal membership was 17K member months above Budget.

Reported August Medicare membership was 103 members, or 17%, below the 6+6F.





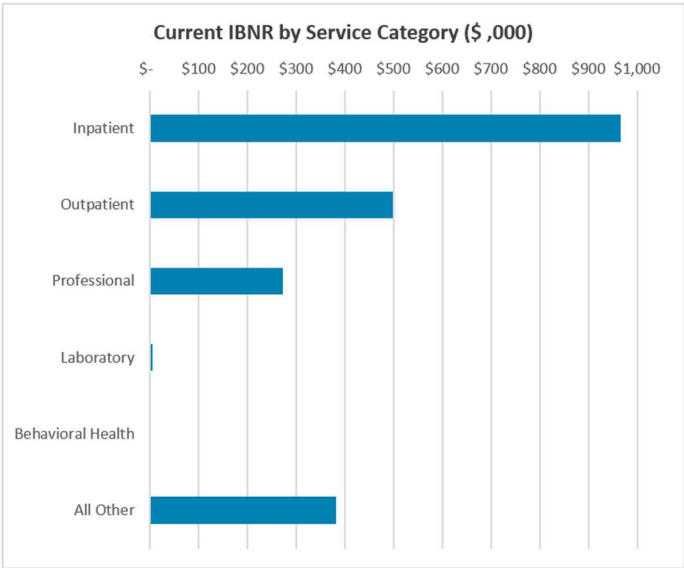
Medicare Gross Margin (DSNP & SPD Medicaid)

Medicare gross margin was favorable to the 6+6F by \$137K, driven by lower inpatient utilization and favorable net pharmacy claims. Lower membership volume resulted in (\$20K) of unfavorable gross margin.

DSNP (Medicare Primary): DSNP inpatient claim volume continued to run favorable to forecast, with forecast costs of \$418 PMPM compared with incurred costs of \$177 PMPM. Reserves (IBNR) increased by \$187K, which was \$21K above the 6+6F. Net incurred pharmacy claims were also favorable to forecast, driven by members crossing federal reinsurance limits. Gross pharmacy claims were consistent with the four-month rolling average.

SPD Medicaid (Secondary): Continuing the trend from prior months, SPD Medicaid again ran favorable to forecast at approximately 55% of expected values.

On a YTD basis, Medicare gross margin totaled \$937K, which was \$358K favorable to Budget. Year-to-date MLR was 87.3%, compared with the Budget of 95.6%.



Administrative Expenses

Administrative expenses were unfavorable by (\$25K), driven entirely by the timing of Outside Services and increased accruals for community reinvestment. Excluding those two items, administrative costs were in line with the 6+6F.

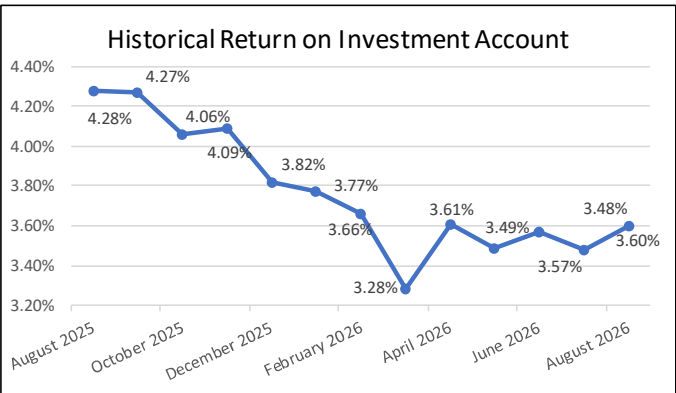
Other Income

Investment income was favorable to the 6+6F by \$19.5K in August. Full-year risk to Budget is partially mitigated by the high pass-through revenue recorded in August.

Net Income

Change in Net Position was \$279K for August, exceeding 6+6F by \$141K. Year to date, CHPIV remained \$768K, or 174%, ahead of Budget.

Month	Return
August 2025	4.28%
September 2025	4.27%
October 2025	4.06%
November 2025	4.09%
December 2025	3.82%
January 2026	3.77%
February 2026	3.66%
March 2026	3.28%
April 2026	3.61%
May 2026	3.49%
June 2026	3.57%
July 2026	3.48%
August 2026	3.60%

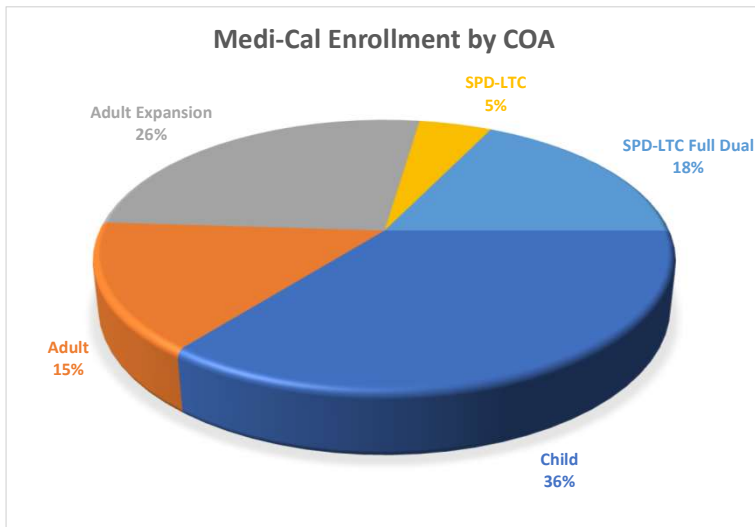
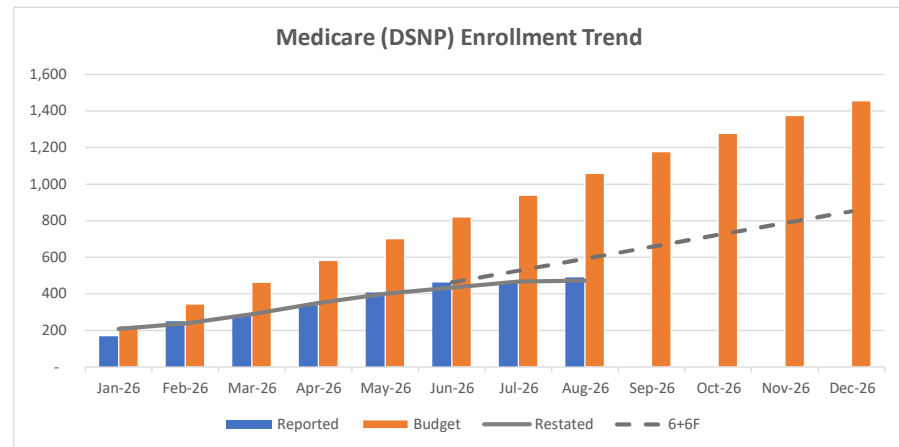
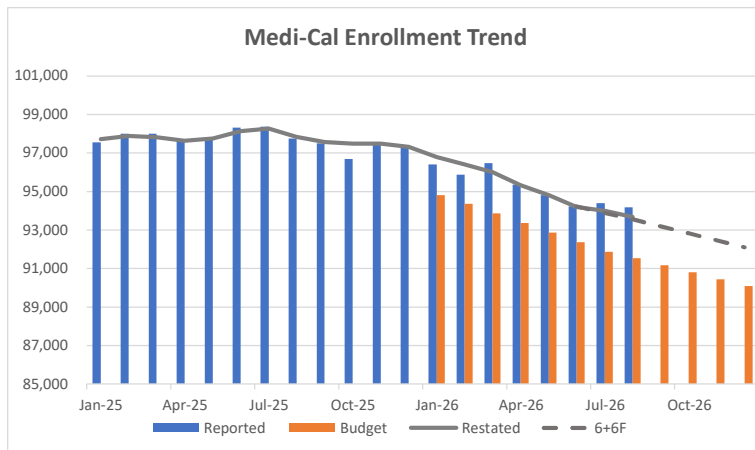


Tangible Net Equity (TNE)

As of August, Tangible Net Equity totaled \$25M, representing 506% of the required \$4.9M level.

Category of Aid (COA)*	2025				2026				August				August (YTD)			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	August		B/(W)		August (YTD)		B/(W)	
									Actual	6+6F	#	%	Actual	Budget	#	%
Child	35,139	35,129	34,728	34,555	34,434	33,656			33,624	32,976	648	2%	271,699	260,264	11,435	4%
Adult	15,801	15,754	15,471	15,306	14,887	14,267			14,270	13,165	1,105	8%	116,848	114,105	2,743	2%
Adult Expansion	25,995	26,028	25,808	25,988	25,493	24,715			24,597	23,449	1,148	5%	200,493	192,793	7,700	4%
SPD-LTC	4,693	4,790	4,662	4,684	4,640	4,577			4,623	4,299	324	8%	36,945	37,660	(715)	-2%
SPD-LTC Full Dual	16,381	16,614	16,823	16,835	17,026	17,015			17,075	16,241	834	5%	135,767	140,232	(4,465)	-3%
Total Medicaid	98,009	98,315	97,492	97,368	96,480	94,230	-	-	94,189	90,130	4,059	5%	761,752	745,054	16,698	2%
DSNP	-	-	-	-	282	463			490	593	(103)	-17%	2,861	4,894	(2,033)	-42%
Monthly/Quarterly Change		0.3%	-0.8%	-0.1%	-0.9%	-2.3%			-2.4%	-6.6%			-3.3%	-7.4%		

* Source: DHCS 820 Remittance summary; includes retroactivity



Medi-Cal Enrollment Trend (Restated)						
	May	June	July	August	MoM Δ	% Δ
SIS						
Child	33,369	33,237	33,181	33,015	(166)	-0.5%
Adult	13,572	13,398	13,313	13,261	(52)	-0.4%
Adult Expansion	23,623	23,521	23,539	23,516	(23)	-0.1%
SPD-LTC	4,349	4,296	4,307	4,297	(10)	-0.2%
SPD-LTC Full Dual	16,368	16,325	16,405	16,377	(28)	-0.2%
Total SIS	91,281	90,777	90,745	90,466	(279)	-0.3%
% of Total	96.3%	96.4%	96.5%	96.6%		
UIS						
Child	516	490	496	509	13	2.6%
Adult	939	904	906	882	(24)	-2.6%
Adult Expansion	1,321	1,279	1,189	1,167	(22)	-1.9%
SPD-LTC	167	170	162	160	(2)	-1.2%
SPD-LTC Full Dual	583	572	500	499	(1)	-0.2%
Total UIS	3,526	3,415	3,253	3,217	(36)	-1.1%
% of Total	3.7%	3.6%	3.5%	3.4%		
Total	94,807	94,192	93,998	93,683	(315)	-0.3%

Community Health Plan of Imperial Valley
Statement of Revenues, Expenses, and Changes in Net Position
For August 2026

	August			August (YTD)			Current Month Explanations
	Actual	Forecast (6+6)	Variance - B/(W)	Actual	Budget	Variance - B/(W)	
REVENUE							
Medicaid Revenue	\$ 103,020,054	\$ 27,653,689	\$ 75,366,365	\$ 329,701,525	\$ 223,480,789	\$ 106,220,736	- Medi-Cal revenue favorable on Pass Through payments
Medicare Revenue	\$ 1,025,094	\$ 1,210,573	\$ (185,478)	\$ 6,113,485	\$ 11,085,555	\$ (4,972,070)	- Unfavorable on volume and Pharmacy Risk Share
Investment & Interest Income	\$ 112,826	\$ 93,302	\$ 19,524	\$ 864,201	\$ 979,813	\$ (115,612)	
TOTAL REVENUE	\$ 104,157,975	\$ 28,957,564	\$ 75,200,411	\$ 336,679,211	\$ 235,546,157	\$ 101,133,053	
HEALTH CARE COSTS							
Global Capitation	\$ 102,006,300	\$ 26,610,120	\$ (75,396,181)	\$ 321,958,311	\$ 214,911,557	\$ (107,046,755)	- Medicaid cap (HNT) unfavorable, offsetting revenue favorability
Shared Risk Capitation	\$ 285,882	\$ 285,031	\$ (851)	\$ 1,675,377	\$ 2,851,189	\$ 1,175,813	
FFS Claims	\$ 466,313	\$ 731,988	\$ 265,675	\$ 3,009,397	\$ 6,182,255	\$ 3,172,858	- Favorable medical cost trend in in DSNP, notably Inpatient utilization
Pharmacy (Net)	\$ 169,684	\$ 282,986	\$ 113,302	\$ 1,404,571	\$ 3,174,936	\$ 1,770,365	- Rx was favorable on unit cost trend
All Other	\$ 44,345	\$ 30,123	\$ (14,222)	\$ 202,957	\$ 467,620	\$ 264,663	
HEALTH CARE COSTS	\$ 102,972,524	\$ 27,940,248	\$ (75,032,277)	\$ 328,250,613	\$ 227,587,557	\$ (100,663,056)	
Gross Margin	\$ 1,185,450	\$ 1,017,316	\$ 168,134	\$ 8,428,597	\$ 7,958,600	\$ 469,997	
ADMINISTRATIVE EXPENSE							
Salaries & Wages	\$ 474,768	\$ 469,087	\$ (5,681)	\$ 4,100,864	\$ 4,140,768	\$ 39,904	
Benefits Expense	\$ 49,128	\$ 47,653	\$ (1,475)	\$ 446,363	\$ 365,773	\$ (80,590)	
Other Labor Expense	\$ 1,530	\$ 2,202	\$ 672	\$ 13,875	\$ 16,063	\$ 2,188	
Total Labor Costs	\$ 525,426	\$ 518,942	\$ (6,484)	\$ 4,561,102	\$ 4,522,604	\$ (38,498)	
Consulting, Legal, & Other Professional	\$ 41,961	\$ 56,786	\$ 14,826	\$ 443,798	\$ 744,920	\$ 301,122	- Favorable consulting in Executive and Operations departments
Outside Services	\$ 60,776	\$ 36,557	\$ (24,220)	\$ 360,341	\$ 321,421	\$ (38,920)	- Unfavorable due to timing; forecasted in September and October
MSO Fees	\$ 117,739	\$ 122,500	\$ 4,762	\$ 941,908	\$ 1,048,000	\$ 106,092	
Broker Commissions	\$ 9,232	\$ 11,389	\$ 2,157	\$ 42,862	\$ 74,631	\$ 31,769	
Advertising & Marketing	\$ 5,396	\$ 3,000	\$ (2,396)	\$ 51,560	\$ 44,000	\$ (7,560)	
Information Technology	\$ 14,659	\$ 7,954	\$ (6,705)	\$ 74,384	\$ 55,523	\$ (18,861)	- Unfavorable due to equipment refresh
Membership and Subscriptions	\$ 15,890	\$ 14,166	\$ (1,724)	\$ 100,939	\$ 99,771	\$ (1,168)	
Regulatory Fees	\$ 31,243	\$ 30,749	\$ (494)	\$ 227,702	\$ 191,592	\$ (36,110)	
Travel	\$ 5,274	\$ 6,650	\$ 1,376	\$ 34,716	\$ 93,050	\$ 58,334	
Occupancy & Facility	\$ 4,308	\$ 8,441	\$ 4,133	\$ 33,486	\$ 90,845	\$ 57,359	
Community Reinvestment	\$ 44,427	\$ 33,332	\$ (11,095)	\$ 210,984	\$ -	\$ (210,984)	- Variance reflects 2025 accrual
Other Admin	\$ 18,493	\$ 18,994	\$ 501	\$ 55,872	\$ 151,604	\$ 95,732	
Total Administrative Expense	\$ 894,821	\$ 869,459	\$ (25,363)	\$ 7,139,654	\$ 7,437,962	\$ 298,308	
Non-Operating Income/(Expense)							
Rental Income	\$ -	\$ 1,538	\$ 1,538	\$ 10,768	\$ 11,948	\$ 1,180	
Depreciation & Amortization	\$ (11,222)	\$ (11,350)	\$ 128	\$ (89,685)	\$ (90,800)	\$ 1,115	
Change in Net Position	\$ 279,406	\$ 138,046	\$ 141,360	\$ 1,210,027	\$ 441,786	\$ 768,240	
Key Metrics							
Enrollment	94,189	93,555	634	761,752	745,054	16,698	
Medicaid Revenue PMPM	\$ 1,099.48	\$ 297.47	\$ 802.01	\$ 434.45	\$ 302.04		
Medicare Revenue PMPM	\$ 2,092.03	\$ 2,043.10	\$ 48.93	\$ 2,136.83	\$ 2,153.37	\$ (16.54)	
MLR (Medicaid)	99.2%	97.0%	(217) bps	98.0%	97.1%	(88) bps	
MLR (Medicare)	79.7%	92.4%	1,272 bps	87.4%	95.9%	852 bps	
Admin Ratio	0.9%	3.0%	214 bps	2.1%	3.2%	104 bps	
FTEs	40	40	-	334	362	28	
Net Income PMPM	\$2.97	\$1.48	\$1.49	\$1.59	\$0.59	\$1.00	
Net Income %	0.3%	0.5%	(21) bps	0.4%	0.2%	17 bps	

	Medi-Cal				Medicare				August DSNP				SPD Medicaid				Consolidated			
	Actual	6+6F	Variance B/(W)	% Var	Actual	6+6F	Variance B/(W)	% Var	Actual	6+6F	Variance B/(W)	% Var	Actual	6+6F	Variance B/(W)	% Var	Actual	6+6F	Variance B/(W)	% Var
REVENUE																				
Medi-Cal																				
Premium	\$ 27,551,642	\$ 27,163,684	\$ 387,958	1.4%	\$ 187,205	\$ 228,659	\$ (41,454)	-18.1%	\$ -	\$ -	\$ -	N/A	\$ 187,205	\$ 228,659	\$ (41,454)	-18.1%	\$ 27,738,846	\$ 27,392,342	\$ 346,504	1.3%
Pass-Through	\$ 75,281,208	\$ 261,346	\$ 75,019,862	NM	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ 75,281,208	\$ 261,346	\$ 75,019,862	NM
Medicare																				
Part C Revenue					\$ 845,024	\$ 978,705	\$ (133,681)	-13.7%	\$ 845,024	\$ 978,705	\$ (133,681)	-13.7%	\$ -	\$ -	\$ -	N/A	\$ 845,024	\$ 978,705	\$ (133,681)	-13.7%
Part D Revenue					\$ 202,066	\$ 207,817	\$ (5,752)	-2.8%	\$ 202,066	\$ 207,817	\$ (5,752)	-2.8%	\$ -	\$ -	\$ -	N/A	\$ 202,066	\$ 207,817	\$ (5,752)	-2.8%
Other Medicare Revenue					\$ (21,995)	\$ 24,051	\$ (46,046)	-191.5%	\$ (21,995)	\$ 24,051	\$ (46,046)	-191.5%	\$ -	\$ -	\$ -	N/A	\$ (21,995)	\$ 24,051	\$ (46,046)	-191.5%
Other Revenue	\$ 107,952	\$ 88,650	\$ 19,302	21.8%	\$ 4,874	\$ 4,652	\$ 222	4.8%	\$ 4,141	\$ 3,913	\$ 228	5.8%	\$ 733	\$ 739	\$ (6)	-0.8%	\$ 112,826	\$ 93,302	\$ 19,524	20.9%
TOTAL OPERATING REVENUE	\$ 102,940,802	\$ 27,513,680	\$ 75,427,121	274.1%	\$ 1,217,173	\$ 1,443,884	\$ (226,711)	-15.7%	\$ 1,029,235	\$ 1,214,486	\$ (185,251)	-15.3%	\$ 187,938	\$ 229,398	\$ (41,460)	-18.1%	\$ 104,157,975	\$ 28,957,564	\$ 75,200,411	259.7%
HEALTHCARE COSTS																				
Medicaid Capitation	\$ 26,725,092	\$ 26,348,773	\$ (376,319)	-1.4%													\$ 26,725,092	\$ 26,348,773	\$ (376,319)	-1.4%
Medicaid Pass-Through	\$ 75,281,208	\$ 261,346	\$ (75,019,862)	NM													\$ 75,281,208	\$ 261,346	\$ (75,019,862)	NM
Total Medicaid	\$ 102,006,300	\$ 26,610,120	\$ (75,396,181)	-283.3%													\$ 102,006,300	\$ 26,610,120	\$ (75,396,181)	-283.3%
PCP Capitation					\$ 285,882	\$ 285,031	\$ (851)	-0.3%	\$ 273,289	\$ 285,031	\$ 11,741	4.1%	\$ 12,593	\$ -	\$ (12,593)	N/A	\$ 285,882	\$ 285,031	\$ (851)	-0.3%
Inpatient					\$ 87,391	\$ 247,719	\$ 160,329	64.7%	\$ 87,174	\$ 247,719	\$ 160,546	64.8%	\$ 217	\$ -	\$ (217)	N/A	\$ 87,391	\$ 247,719	\$ 160,329	64.7%
Outpatient					\$ 67,962	\$ 90,491	\$ 22,529	24.9%	\$ 66,781	\$ 90,491	\$ 23,710	26.2%	\$ 1,180	\$ -	\$ (1,180)	N/A	\$ 67,962	\$ 90,491	\$ 22,529	24.9%
Other FFS					\$ 73,466	\$ 228,345	\$ 154,879	67.8%	\$ 33,860	\$ 22,552	\$ (11,308)	-50.1%	\$ 39,606	\$ 205,793	\$ 166,186	80.8%	\$ 73,466	\$ 228,345	\$ 154,879	67.8%
IBNR					\$ 237,495	\$ 165,433	\$ (72,062)	-43.6%	\$ 186,783	\$ 165,433	\$ (21,350)	-12.9%	\$ 50,712	\$ -	\$ (50,712)	N/A	\$ 237,495	\$ 165,433	\$ (72,062)	-43.6%
Total FFS					\$ 466,313	\$ 731,988	\$ 265,675	36.3%	\$ 374,597	\$ 526,195	\$ 151,598	28.8%	\$ 91,715	\$ 205,793	\$ 114,077	55.4%	\$ 466,313	\$ 731,988	\$ 265,675	36.3%
Pharmacy (Gross)					\$ 313,452	\$ -	\$ (313,452)	N/A	\$ 313,452	\$ -	\$ (313,452)	N/A	\$ -	\$ -	\$ -	N/A	\$ 313,452	\$ -	\$ (313,452)	N/A
Federal Reinsurance					\$ (140,867)	\$ -	\$ 140,867	N/A	\$ (140,867)	\$ -	\$ 140,867	N/A	\$ -	\$ -	\$ -	N/A	\$ (140,867)	\$ -	\$ 140,867	N/A
LICS					\$ 79,951	\$ -	\$ (79,951)	N/A	\$ 79,951	\$ -	\$ (79,951)	N/A	\$ -	\$ -	\$ -	N/A	\$ 79,951	\$ -	\$ (79,951)	N/A
Other CMS Offsets					\$ (106,636)	\$ -	\$ 106,636	N/A	\$ (106,636)	\$ -	\$ 106,636	N/A	\$ -	\$ -	\$ -	N/A	\$ (106,636)	\$ -	\$ 106,636	N/A
OTC					\$ 15,836	\$ 22,284	\$ 6,449	28.9%	\$ 15,836	\$ 22,284	\$ 6,449	28.9%	\$ -	\$ -	\$ -	N/A	\$ 15,836	\$ 22,284	\$ 6,449	28.9%
Other Pharmacy					\$ 7,948	\$ 260,702	\$ 252,754	97.0%	\$ 7,948	\$ 260,702	\$ 252,754	97.0%	\$ -	\$ -	\$ -	N/A	\$ 7,948	\$ 260,702	\$ 252,754	97.0%
Total Pharmacy					\$ 169,684	\$ 282,986	\$ 113,302	40.0%	\$ 169,684	\$ 282,986	\$ 113,302	40.0%	\$ -	\$ -	\$ -	N/A	\$ 169,684	\$ 282,986	\$ 113,302	40.0%
Other Supplemental					\$ 29,953	\$ 22,980	\$ (6,973)	-30.3%	\$ 22,453	\$ 22,980	\$ 527	2.3%	\$ 7,500	\$ -	\$ (7,500)	N/A	\$ 29,953	\$ 22,980	\$ (6,973)	-30.3%
Other Medical					\$ 41	\$ -	\$ (41)	N/A	\$ 41	\$ -	\$ (41)	N/A	\$ -	\$ -	\$ -	N/A	\$ 41	\$ -	\$ (41)	N/A
Reinsurance (Net)					\$ 14,351	\$ 7,143	\$ (7,208)	-100.9%	\$ 14,351	\$ 7,143	\$ (7,208)	-100.9%	\$ -	\$ -	\$ -	N/A	\$ 14,351	\$ 7,143	\$ (7,208)	-100.9%
TOTAL HEALTHCARE COSTS	\$ 102,006,300	\$ 26,610,120	\$ (75,396,181)	-283.3%	\$ 966,224	\$ 1,330,128	\$ 363,904	27.4%	\$ 854,416	\$ 1,124,335	\$ 269,919	24.0%	\$ 111,808	\$ 205,793	\$ 93,985	45.7%	\$ 102,972,524	\$ 27,940,248	\$ (75,032,277)	-268.5%
Gross Margin	\$ 934,501	\$ 903,561	\$ 30,940	3.4%	\$ 250,949	\$ 113,756	\$ 137,193	120.6%	\$ 174,819	\$ 90,151	\$ 84,668	93.9%	\$ 76,130	\$ 23,605	\$ 52,525	222.5%	\$ 1,185,450	\$ 1,017,316	\$ 168,134	16.5%
Total Administrative Expense	\$ 439,201	\$ 504,297	\$ 65,096	12.9%	\$ 455,621	\$ 365,162	\$ (90,459)	-24.8%	\$ 415,107	\$ 336,704	\$ (78,402)	-23.3%	\$ 40,514	\$ 28,457	\$ (12,057)	-42.4%	\$ 894,821	\$ 869,459	\$ (25,363)	-2.9%
Non-Operating Income/(Expense)																				
Rental Income	\$ -	\$ 1,538	\$ (1,538)	-100.0%	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ 1,538	\$ (1,538)	-100.0%
Depreciation & Amortization	\$ (10,738)	\$ (11,278)	\$ 540	-4.8%	\$ (485)	\$ (72)	\$ (413)	574.4%	\$ (412)	\$ (65)	\$ (347)	536.6%	\$ (73)	\$ (7)	\$ (66)	914.8%	\$ (11,222)	\$ (11,350)	\$ 128	-1.1%
Change in Net Position	\$ 484,563	\$ 389,524	\$ 95,039	24.4%	\$ (205,157)	\$ (251,478)	\$ 46,321	-18.4%	\$ (240,700)	\$ (246,618)	\$ 5,919	-2.4%	\$ 35,543	\$ (4,860)	\$ 40,402	-831.4%	\$ 279,406	\$ 138,046	\$ 141,360	102.4%
Key Metrics																				
Enrollment	93,699	92,962	737	0.8%	490	593	(103)	-17.3%	490	593	(103)	-17.3%	490	593	(103)	-17.3%	94,189	93,555	634	0.7%
Revenue PMPM	\$1,098.63	\$295.97	\$802.67	271.2%	\$2,484.03	\$2,436.86	\$47.17	1.9%	\$2,100.48	\$2,049.70	\$50.78	2.5%	\$383.55	\$387.16	(\$3.61)	-0.9%	\$1,105.84	\$309.52	\$796.32	257.3%
MLR	99.09%	96.72%	-238 bps		79.38%	92.12%	1274 bps		83.01%	92.58%	956 bps		59.49%	89.71%	3022 bps		98.86%	96.49%	-238 bps	
Admin Ratio	0.4%	1.8%	141 bps		37.4%	25.3%	-1214 bps		40.3%	27.7%	-1261 bps		21.6%	12.4%	-915 bps		0.9%	3.0%	214 bps	
Net Income PMPM	\$5.17	\$4.19	\$0.98	23.4%	(\$418.69)	(\$424.42)	\$5.74	-1.4%	(\$491.22)	(\$416.22)	(\$75.00)	18.0%	\$72.54	(\$8.20)	\$80.74	-984.4%	\$2.97	\$1.48	\$1.49	101.0%
Net Income %	0.5%	1.4%	-95 bps		-16.9%	-17.4%	56 bps		-23.4%	-20.3%	-308 bps		18.9%	-2.1%	2103 bps		0.3%	0.5%	-21 bps	
Gross Margin Vol Variance			\$ 7,159				\$ (19,682)				\$ (15,598)				\$ (4,084)				\$ 6,894	
Gross Margin Rate Variance			\$ 23,782				\$ 156,875				\$ 100,266				\$ 56,609				\$ 161,240	

	August (YTD)															
	Medi-Cal				Medicare				DSNP				SPD Medicaid			
	Actual	Budget	Variance B/(W)	% Var	Actual	Budget	Variance B/(W)	% Var	Actual	Budget	Variance B/(W)	% Var	Actual	Budget	Variance B/(W)	% Var
REVENUE																
Medi-Cal																
Premium	\$ 221,774,167	\$ 219,418,933	\$ 2,355,235	1.1%	\$ 1,089,989	\$ 1,986,665	\$ (896,676)	-45.1%	\$ -	\$ -	\$ -	N/A	\$ 1,089,989	\$ 1,986,665	\$ (896,676)	-45.1%
Pass-Through	\$ 106,837,369	\$ 2,075,192	\$ 104,762,177	NM	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
Medicare																
Part C Revenue					\$ 4,871,066	\$ 8,900,717	\$ (4,029,651)	-45.3%	\$ 4,871,066	\$ 8,900,717	\$ (4,029,651)	-45.3%	\$ -	\$ -	\$ -	N/A
Part D Revenue					\$ 1,048,250	\$ 2,123,062	\$ (1,074,811)	-50.6%	\$ 1,048,250	\$ 2,123,062	\$ (1,074,811)	-50.6%	\$ -	\$ -	\$ -	N/A
Other Medicare Revenue					\$ 194,169	\$ 61,776	\$ 132,393	214.3%	\$ 194,169	\$ 61,776	\$ 132,393	214.3%	\$ -	\$ -	\$ -	N/A
Other Revenue	\$ 838,044	\$ 939,813	\$ (101,769)	-10.8%	\$ 26,157	\$ 40,000	\$ (13,843)	-34.6%	\$ 21,907	\$ 40,000	\$ (18,093)	-45.2%	\$ 4,251	\$ -	\$ 4,251	N/A
TOTAL OPERATING REVENUE	\$ 329,449,580	\$ 222,433,938	\$ 107,015,642	48.1%	\$ 7,229,630	\$ 13,112,219	\$ (5,882,589)	-44.9%	\$ 6,135,391	\$ 11,125,555	\$ (4,990,163)	-44.9%	\$ 1,094,239	\$ 1,986,665	\$ (892,426)	-44.9%
HEALTHCARE COSTS																
Medicaid Capitation	\$ 215,120,942	\$ 212,836,365	\$ (2,284,578)	-1.1%												
Medicaid Pass-Through	\$ 106,837,369	\$ 2,075,192	\$ (104,762,177)	NM												
Total Medicaid	\$ 321,958,311	\$ 214,911,557	\$ (107,046,755)	-49.8%												
PCP Capitation					\$ 1,675,377	\$ 2,851,189	\$ 1,175,813	41.2%	\$ 1,597,717	\$ 2,851,189	\$ 1,253,472	44.0%	\$ 77,660	\$ -	\$ (77,660)	N/A
Inpatient					\$ 417,230	\$ 2,067,683	\$ 1,650,453	79.8%	\$ 416,023	\$ 2,067,683	\$ 1,651,660	79.9%	\$ 1,206	\$ -	\$ (1,206)	N/A
Outpatient					\$ 213,265	\$ 752,242	\$ 538,977	71.6%	\$ 200,790	\$ 752,242	\$ 551,452	73.3%	\$ 12,475	\$ -	\$ (12,475)	N/A
Other FFS					\$ 253,397	\$ 3,362,330	\$ 3,108,933	92.5%	\$ 112,680	\$ 1,474,999	\$ 1,362,319	92.4%	\$ 140,717	\$ 1,887,331	\$ 1,746,614	92.5%
IBNR					\$ 2,125,506	\$ -	\$ (2,125,506)	N/A	\$ 1,688,860	\$ -	\$ (1,688,860)	N/A	\$ 436,645	\$ -	\$ (436,645)	N/A
Total FFS	\$ 3,009,397	\$ 6,182,255	\$ 3,172,858	51.3%	\$ 3,009,397	\$ 6,182,255	\$ 3,172,858	51.3%	\$ 2,418,353	\$ 4,294,924	\$ 1,876,571	43.7%	\$ 591,044	\$ 1,887,331	\$ 1,296,287	68.7%
Pharmacy (Gross)					\$ 1,986,625	\$ -	\$ (1,986,625)	N/A	\$ 1,986,625	\$ -	\$ (1,986,625)	N/A	\$ -	\$ -	\$ -	N/A
Federal Reinsurance					\$ (329,798)	\$ -	\$ 329,798	N/A	\$ (329,798)	\$ -	\$ 329,798	N/A	\$ -	\$ -	\$ -	N/A
LICS					\$ (176,138)	\$ -	\$ 176,138	N/A	\$ (176,138)	\$ -	\$ 176,138	N/A	\$ -	\$ -	\$ -	N/A
Other CMS Offsets					\$ (228,868)	\$ -	\$ 228,868	N/A	\$ (228,868)	\$ -	\$ 228,868	N/A	\$ -	\$ -	\$ -	N/A
OTC					\$ 81,261	\$ 197,471	\$ 116,210	58.8%	\$ 81,261	\$ 197,471	\$ 116,210	58.8%	\$ -	\$ -	\$ -	N/A
Other Pharmacy					\$ 71,488	\$ 2,977,465	\$ 2,905,977	97.6%	\$ 71,488	\$ 2,977,465	\$ 2,905,977	97.6%	\$ -	\$ -	\$ -	N/A
Total Pharmacy	\$ 1,404,571	\$ 3,174,936	\$ 1,770,365	55.8%	\$ 1,404,571	\$ 3,174,936	\$ 1,770,365	55.8%	\$ 1,404,571	\$ 3,174,936	\$ 1,770,365	55.8%	\$ -	\$ -	\$ -	N/A
Other Supplemental					\$ 119,805	\$ 262,633	\$ 142,828	54.4%	\$ 97,341	\$ 262,633	\$ 165,292	62.9%	\$ 22,464	\$ -	\$ (22,464)	N/A
Other Medical					\$ 5,629	\$ -	\$ (5,629)	N/A	\$ 5,629	\$ -	\$ (5,629)	N/A	\$ -	\$ -	\$ -	N/A
Reinsurance (Net)					\$ 77,523	\$ 62,063	\$ (15,460)	-24.9%	\$ 77,523	\$ 62,063	\$ (15,460)	-24.9%	\$ -	\$ -	\$ -	N/A
Community Reinvestment	\$ -	\$ 142,924	\$ 142,924	100.0%	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
TOTAL HEALTHCARE COSTS	\$ 321,958,311	\$ 215,054,481	\$ (106,903,831)	-49.7%	\$ 6,292,302	\$ 12,533,076	\$ 6,240,774	49.8%	\$ 5,601,135	\$ 10,645,745	\$ 5,044,610	47.4%	\$ 691,167	\$ 1,887,331	\$ 1,196,164	63.4%
Gross Margin	\$ 7,491,269	\$ 7,379,458	\$ 111,812	1.5%	\$ 937,328	\$ 579,143	\$ 358,185	61.8%	\$ 534,256	\$ 479,810	\$ 54,447	11.3%	\$ 403,072	\$ 99,333	\$ 303,739	305.8%
Total Administrative Expense	\$ 4,018,675	\$ 3,966,833	\$ (51,842)	-1.3%	\$ 3,120,979	\$ 3,471,130	\$ 350,150	10.1%	\$ 2,868,063	\$ 3,207,873	\$ 339,810	10.6%	\$ 252,916	\$ 263,257	\$ 10,341	3.9%
Non-Operating Income/(Expense)																
Rental Income	\$ 10,768	\$ 11,948	\$ (1,180)	-9.9%	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
Depreciation & Amortization	\$ (86,965)	\$ (90,169)	\$ 3,204	-3.6%	\$ (2,720)	\$ (631)	\$ (2,089)	331.3%	\$ (2,292)	\$ (568)	\$ (1,725)	303.9%	\$ (428)	\$ (63)	\$ (364)	578.0%
Change in Net Position	\$ 3,396,397	\$ 3,334,403	\$ 61,994	1.9%	\$ (2,186,371)	\$ (2,892,617)	\$ 706,246	-24.4%	\$ (2,336,099)	\$ (2,728,631)	\$ 392,531	-14.4%	\$ 149,728	\$ (163,987)	\$ 313,715	-191.3%
Key Metrics																
Enrollment	758,891	739,906	18,985	2.6%	2,861	5,148	(2,287)	-44.4%	2,861	5,148	(2,287)	-44.4%	2,861	5,148	(2,287)	-44.4%
Revenue PMPM	\$434.12	\$300.62	\$133.50	44.4%	\$2,526.96	\$2,547.05	(\$20.09)	-0.8%	\$2,144.49	\$2,161.14	(\$16.65)	-0.8%	\$382.47	\$385.91	(\$3.44)	-0.9%
MLR	97.73%	96.68%	-104 bps		87.03%	95.58%	85 bps		91.29%	95.69%	440 bps		63.16%	95.00%	3184 bps	
Admin Ratio	1.2%	1.8%	56 bps		43.2%	26.5%	-1670 bps		46.7%	28.8%	-1791 bps		23.1%	13.3%	-986 bps	
Net Income PMPM	\$4.48	\$4.51	(\$0.03)	-0.7%	(\$764.20)	(\$561.89)	(\$202.31)	36.0%	(\$816.53)	(\$530.04)	(\$286.50)	54.1%	\$52.33	(\$31.85)	\$84.19	-264.3%
Net Income %	1.0%	1.5%	-47 bps		-30.2%	-22.1%	-818 bps		-38.1%	-24.5%	-1355 bps		13.7%	-8.3%	2194 bps	
Gross Margin Vol Variance			\$ 189,347				\$ (257,284)				\$ (213,156)				\$ (44,129)	
Gross Margin Rate Variance			\$ (77,535)				\$ 615,470				\$ 267,602				\$ 347,868	

(\$,000)	Actual								Forecast (6+6)				Full Year		
	January	February	March	April	May	June	July	August	September	October	November	December	Act+Frcst	6+6F	B/(W)
REVENUE															
Medicaid Revenue	\$ 26,354	\$ 59,555	\$ 27,661	\$ 28,255	\$ 28,988	\$ 27,062	\$ 28,808	\$ 103,020	\$ 27,602	\$ 27,550	\$ 27,498	\$ 27,446	\$ 439,797	\$ 363,320	\$ 76,477
Medicare Revenue	\$ 389	\$ 567	\$ 566	\$ 673	\$ 866	\$ 1,003	\$ 1,025	\$ 1,025	\$ 1,349	\$ 1,486	\$ 1,623	\$ 1,759	\$ 12,330	\$ 12,562	\$ (233)
Investment & Interest Income	\$ 96	\$ 89	\$ 156	\$ 98	\$ 100	\$ 99	\$ 113	\$ 113	\$ 94	\$ 94	\$ 94	\$ 94	\$ 1,240	\$ 1,198	\$ 42
TOTAL REVENUE	\$ 26,838	\$ 60,210	\$ 28,383	\$ 29,026	\$ 29,954	\$ 28,164	\$ 29,946	\$ 104,158	\$ 29,044	\$ 29,130	\$ 29,215	\$ 29,299	\$ 453,367	\$ 377,081	\$ 76,286
HEALTH CARE COSTS															
Global Capitation	\$ 25,509	\$ 58,559	\$ 26,739	\$ 27,294	\$ 27,976	\$ 26,088	\$ 27,787	\$ 102,006	\$ 26,535	\$ 26,460	\$ 26,386	\$ 26,311	\$ 427,651	\$ 351,145	\$ (76,506)
Shared Risk Capitation	\$ 100	\$ 143	\$ 165	\$ 225	\$ 225	\$ 270	\$ 262	\$ 286	\$ 317	\$ 350	\$ 383	\$ 416	\$ 3,141	\$ 3,132	\$ (10)
FFS Claims	\$ 201	\$ 343	\$ 323	\$ 306	\$ 285	\$ 596	\$ 490	\$ 466	\$ 785	\$ 903	\$ 956	\$ 962	\$ 6,616	\$ 7,001	\$ 385
Pharmacy (Net)	\$ 103	\$ 41	\$ 78	\$ 316	\$ 209	\$ 205	\$ 283	\$ 170	\$ 305	\$ 365	\$ 366	\$ 421	\$ 2,861	\$ 2,944	\$ 83
All Other	\$ 10	\$ 10	\$ 58	\$ 21	\$ (10)	\$ 27	\$ 43	\$ 44	\$ 35	\$ 41	\$ 47	\$ 53	\$ 379	\$ 354	\$ (25)
HEALTH CARE COSTS	\$ 25,922	\$ 59,095	\$ 27,363	\$ 28,162	\$ 28,685	\$ 27,185	\$ 28,865	\$ 102,973	\$ 27,977	\$ 28,119	\$ 28,139	\$ 28,162	\$ 440,648	\$ 364,575	\$ (76,073)
Gross Margin	\$ 916	\$ 1,115	\$ 1,020	\$ 864	\$ 1,268	\$ 978	\$ 1,081	\$ 1,185	\$ 1,067	\$ 1,010	\$ 1,076	\$ 1,137	\$ 12,719	\$ 12,505	\$ 213
Medical Gross Margin	\$ 820	\$ 1,026	\$ 864	\$ 766	\$ 1,169	\$ 879	\$ 968	\$ 1,073	\$ 973	\$ 916	\$ 982	\$ 1,043	\$ 11,479	\$ 11,307	\$ 171
ADMINISTRATIVE EXPENSE															
Salaries & Wages	\$ 556	\$ 462	\$ 499	\$ 518	\$ 573	\$ 500	\$ 516	\$ 475	\$ 501	\$ 525	\$ 523	\$ 543	\$ 6,192	\$ 6,142	\$ (50)
Benefits Expense	\$ 52	\$ 48	\$ 57	\$ 52	\$ 71	\$ 64	\$ 53	\$ 49	\$ 50	\$ 51	\$ 51	\$ 52	\$ 650	\$ 643	\$ (7)
Other Labor Expense	\$ 1	\$ 3	\$ 1	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 23	\$ 24	\$ 1
Total Labor Costs	\$ 609	\$ 513	\$ 557	\$ 571	\$ 645	\$ 566	\$ 572	\$ 525	\$ 553	\$ 578	\$ 577	\$ 598	\$ 6,865	\$ 6,809	\$ (56)
Consulting, Legal, & Other Professional	\$ 47	\$ 78	\$ 24	\$ 73	\$ 21	\$ 116	\$ 43	\$ 42	\$ 66	\$ 54	\$ 60	\$ 79	\$ 702	\$ 733	\$ 31
Outside Services	\$ 47	\$ 50	\$ 44	\$ 54	\$ 42	\$ 38	\$ 25	\$ 61	\$ 40	\$ 39	\$ 36	\$ 36	\$ 512	\$ 500	\$ (12)
MSO Fees	\$ 118	\$ 118	\$ 118	\$ 118	\$ 118	\$ 118	\$ 118	\$ 118	\$ 123	\$ 123	\$ 123	\$ 123	\$ 1,432	\$ 1,441	\$ 10
Broker Commissions	\$ 0	\$ 3	\$ 3	\$ 5	\$ 6	\$ 8	\$ 9	\$ 9	\$ 14	\$ 17	\$ 22	\$ 32	\$ 128	\$ 131	\$ 3
Advertising & Marketing	\$ 9	\$ 2	\$ 12	\$ 4	\$ 11	\$ 6	\$ 3	\$ 5	\$ 33	\$ 19	\$ 4	\$ 6	\$ 116	\$ 113	\$ (3)
Information Technology	\$ 5	\$ 10	\$ 6	\$ 10	\$ 10	\$ 10	\$ 7	\$ 15	\$ 12	\$ 8	\$ 8	\$ 8	\$ 111	\$ 107	\$ (4)
Membership and Subscriptions	\$ 11	\$ 11	\$ 11	\$ 11	\$ 13	\$ 14	\$ 13	\$ 16	\$ 14	\$ 17	\$ 14	\$ 14	\$ 161	\$ 163	\$ 3
Regulatory Fees	\$ 26	\$ 25	\$ 25	\$ 25	\$ 31	\$ 32	\$ 31	\$ 31	\$ 31	\$ 31	\$ 31	\$ 31	\$ 351	\$ 350	\$ (1)
Travel	\$ 4	\$ 4	\$ 6	\$ 5	\$ 3	\$ 3	\$ 4	\$ 5	\$ 6	\$ 7	\$ 11	\$ 10	\$ 68	\$ 74	\$ 5
Occupancy & Facility	\$ 3	\$ 5	\$ 7	\$ 4	\$ 4	\$ 2	\$ 3	\$ 4	\$ 8	\$ 9	\$ 9	\$ 9	\$ 70	\$ 82	\$ 12
Office Expense	\$ 6	\$ 4	\$ 7	\$ 5	\$ 10	\$ 5	\$ 3	\$ 5	\$ 12	\$ 6	\$ 6	\$ 6	\$ 73	\$ 76	\$ 3
Other Admin	\$ 35	\$ 34	\$ 36	\$ 35	\$ 41	\$ (72)	\$ 55	\$ 58	\$ 46	\$ 51	\$ 44	\$ 47	\$ 410	\$ 392	\$ (18)
Total Administrative Expense	\$ 921	\$ 857	\$ 857	\$ 922	\$ 956	\$ 845	\$ 886	\$ 895	\$ 957	\$ 961	\$ 945	\$ 999	\$ 10,999	\$ 10,971	\$ (29)
Non-Operating Income/(Expense)															
Rental Income	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11	\$ 12	\$ (2)
Depreciation & Amortization	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 135	\$ 135	\$ 0
Change in Net Position	\$ (14)	\$ 249	\$ 154	\$ (67)	\$ 302	\$ 124	\$ 185	\$ 279	\$ 99	\$ 38	\$ 119	\$ 127	\$ 1,595	\$ 1,412	\$ 183
Key Metrics															
Enrollment	96,417	95,865	96,480	95,359	94,808	94,230	94,404	94,189	93,192	92,829	92,466	92,103	1,132,342	1,131,186	1,156
Medical MLR	96.9%	98.3%	96.9%	97.4%	96.1%	96.9%	96.8%	99.0%	96.6%	96.8%	96.6%	96.4%	97.5%	97.0%	-47 bps
Admin Ratio	3.4%	1.4%	3.0%	3.2%	3.2%	3.0%	3.0%	0.9%	3.3%	3.3%	3.2%	3.4%	2.4%	2.9%	48 bps
FTEs	42	42	42	43	44	41	40	40	43	44	44	46	511	511	-
Net Income PMPM	(\$0.14)	\$2.59	\$1.59	(\$0.71)	\$3.19	\$1.32	\$1.96	\$2.97	\$1.06	\$0.41	\$1.29	\$1.38	\$1.41	\$1.25	\$0.16
Net Income %	-0.1%	0.4%	0.5%	-0.2%	1.0%	0.4%	0.6%	0.3%	0.3%	0.1%	0.4%	0.4%	0.4%	0.4%	-2 bps

	August								August (YTD)							
	-----Dollars-----				-----PMPM-----				-----Dollars-----				-----PMPM-----			
	Actual	6+6F	Variance B/(W)	% Var	Actual	6+6F	Variance B/(W)	% Var	Actual	Budget	Variance B/(W)	% Var	Actual	Budget	Variance B/(W)	% Var
REVENUE																
Medi-Cal																
Premium	\$ 187,205	\$ 228,659	\$ (41,454)	-18.1%	\$ 382.05	\$ 385.91	\$ (3.86)	-1.0%	\$ 1,089,989	\$ 1,986,665	\$ (896,676)	-45.1%	\$ 380.98	\$ 385.91	\$ (4.93)	-1.3%
Pass-Through	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
Medicare																
Part C Revenue	\$ 845,024	\$ 978,705	\$ (133,681)	-13.7%	\$ 1,724.54	\$ 1,651.77	\$ 72.77	4.4%	\$ 4,871,066	\$ 8,900,717	\$ (4,029,651)	-45.3%	\$ 1,702.57	\$ 1,728.97	\$ (26.39)	-1.5%
Part D Revenue	\$ 202,066	\$ 207,817	\$ (5,752)	-2.8%	\$ 412.38	\$ 350.74	\$ 61.64	17.6%	\$ 1,048,250	\$ 2,123,062	\$ (1,074,811)	-50.6%	\$ 366.39	\$ 412.41	\$ (46.01)	-11.2%
Other Medicare Revenue	\$ (21,995)	\$ 24,051	\$ (46,046)	-191.5%	\$ (44.89)	\$ 40.59	\$ (85.48)	-210.6%	\$ 194,169	\$ 61,776	\$ 132,393	214.3%	\$ 67.87	\$ 12.00	\$ 55.87	465.6%
Other Revenue	\$ 4,874	\$ 4,652	\$ 222	4.8%	\$ 9.95	\$ 7.85	\$ 2.10	26.7%	\$ 26,157	\$ 40,000	\$ (13,843)	-34.6%	\$ 9.14	\$ 7.77	\$ 1.37	17.7%
TOTAL OPERATING REVENUE	\$ 1,217,173	\$ 1,443,884	\$ (226,711)	-15.7%	\$ 2,484.03	\$ 2,436.86	\$ 47.17	1.9%	\$ 7,229,630	\$ 13,112,219	\$ (5,882,589)	-44.9%	\$ 2,526.96	\$ 2,547.05	\$ (20.09)	-0.8%
HEALTHCARE COSTS																
PCP Capitation	\$ 266,138	\$ 285,031	\$ 18,893	6.6%	\$ 543.14	\$ 481.05	\$ (62.09)	-12.9%	\$ 1,605,822	\$ 2,842,392	\$ 1,236,569	43.5%	\$ 561.28	\$ 552.14	\$ (9.14)	-1.7%
Hospital Risk Pool	\$ 19,744	\$ -	\$ (19,744)	NM	\$ 40.29	\$ -	\$ (40.29)	NM	\$ 69,554	\$ 8,798	\$ (60,757)	NM	\$ 24.31	\$ 1.71	\$ (22.60)	NM
Inpatient	\$ 87,391	\$ 247,719	\$ 160,329	64.7%	\$ 178.35	\$ 418.08	\$ 239.73	57.3%	\$ 417,230	\$ 2,067,683	\$ 1,650,453	79.8%	\$ 145.83	\$ 401.65	\$ 255.81	63.7%
Outpatient	\$ 67,962	\$ 90,491	\$ 22,529	24.9%	\$ 138.70	\$ 152.72	\$ 14.03	9.2%	\$ 213,265	\$ 752,242	\$ 538,977	71.6%	\$ 74.54	\$ 146.12	\$ 71.58	49.0%
Other FFS	\$ 73,466	\$ 228,345	\$ 154,879	67.8%	\$ 149.93	\$ 385.38	\$ 235.45	61.1%	\$ 253,397	\$ 3,362,330	\$ 3,108,933	92.5%	\$ 88.57	\$ 653.13	\$ 564.56	86.4%
IBNR	\$ 237,495	\$ 165,433	\$ (72,062)	-43.6%	\$ 484.68	\$ 279.20	\$ (205.48)	-73.6%	\$ 2,125,506	\$ -	\$ (2,125,506)	N/A	\$ 742.92	\$ -	\$ (742.92)	N/A
Total FFS	\$ 466,313	\$ 731,988	\$ 265,675	36.3%	\$ 951.66	\$ 1,235.39	\$ 283.73	23.0%	\$ 3,009,397	\$ 6,182,255	\$ 3,172,858	51.3%	\$ 1,051.87	\$ 1,200.90	\$ 149.04	12.4%
Pharmacy (Gross)	\$ 313,452	\$ -	\$ (313,452)	N/A	\$ 639.70	\$ -	\$ (639.70)	N/A	\$ 1,986,625	\$ -	\$ (1,986,625)	N/A	\$ 694.38	\$ -	\$ (694.38)	N/A
Federal Reinsurance	\$ (140,867)	\$ -	\$ 140,867	N/A	\$ (287.48)	\$ -	\$ 287.48	N/A	\$ (329,798)	\$ -	\$ 329,798	N/A	\$ (115.27)	\$ -	\$ 115.27	N/A
LICs	\$ 79,951	\$ -	\$ (79,951)	N/A	\$ 163.17	\$ -	\$ (163.17)	N/A	\$ (176,138)	\$ -	\$ 176,138	N/A	\$ (61.57)	\$ -	\$ 61.57	N/A
Other CMS Offsets	\$ (106,636)	\$ -	\$ 106,636	N/A	\$ (217.62)	\$ -	\$ 217.62	N/A	\$ (228,868)	\$ -	\$ 228,868	N/A	\$ (80.00)	\$ -	\$ 80.00	N/A
OTC	\$ 15,836	\$ 22,284	\$ 6,449	28.9%	\$ 32.32	\$ 37.61	\$ 5.29	14.1%	\$ 81,261	\$ 197,471	\$ 116,210	58.8%	\$ 28.40	\$ 38.36	\$ 9.96	26.0%
Other Pharmacy	\$ 7,948	\$ 260,702	\$ 252,754	97.0%	\$ 16.22	\$ 439.99	\$ 423.77	96.3%	\$ 71,488	\$ 2,977,465	\$ 2,905,977	97.6%	\$ 24.99	\$ 578.37	\$ 553.39	95.7%
Total Pharmacy	\$ 169,684	\$ 282,986	\$ 113,302	40.0%	\$ 346.29	\$ 477.60	\$ 131.31	27.5%	\$ 1,404,571	\$ 3,174,936	\$ 1,770,365	55.8%	\$ 490.94	\$ 616.73	\$ 125.79	20.4%
Other Supplemental	\$ 29,953	\$ 22,980	\$ (6,973)	-30.3%	\$ 61.13	\$ 38.78	\$ (22.35)	-57.6%	\$ 119,805	\$ 262,633	\$ 142,828	54.4%	\$ 41.88	\$ 51.02	\$ 9.14	17.9%
Other Medical	\$ 41	\$ -	\$ (41)	N/A	\$ 0.08	\$ -	\$ (0.08)	N/A	\$ 5,629	\$ -	\$ (5,629)	N/A	\$ 1.97	\$ -	\$ (1.97)	N/A
Reinsurance (Net)	\$ 14,351	\$ 7,143	\$ (7,208)	-100.9%	\$ 29.29	\$ 12.06	\$ (17.23)	-142.9%	\$ 77,523	\$ 62,063	\$ (15,460)	-24.9%	\$ 27.10	\$ 12.06	\$ (15.04)	-124.8%
Community Reinvestment	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
TOTAL HEALTHCARE COSTS	\$ 966,224	\$ 1,330,128	\$ 363,904	27.4%	\$ 1,971.89	\$ 2,244.87	\$ 272.99	12.2%	\$ 6,292,302	\$ 12,533,076	\$ 6,240,774	49.8%	\$ 2,199.34	\$ 2,434.55	\$ 235.22	9.7%
Gross Margin	\$ 250,949	\$ 113,756	\$ 137,193	120.6%	\$ 512.14	\$ 191.99	\$ 320.15	166.8%	\$ 937,328	\$ 579,143	\$ 358,185	61.8%	\$ 327.62	\$ 112.50	\$ 215.12	191.2%
Total Administrative Expense	\$ 455,621	\$ 365,162	\$ (90,459)	-24.8%	\$ 929.84	\$ 616.29	\$ (313.55)	-50.9%	\$ 3,120,979	\$ 3,471,130	\$ 350,150	10.1%	\$ 1,090.87	\$ 674.27	\$ (416.60)	-61.8%
Non-Operating Income/(Expense)																
Rental Income	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A
Depreciation & Amortization	\$ (485)	\$ (72)	\$ (413)	574.4%	\$ (0.99)	\$ (0.12)	\$ (0.87)	715.5%	\$ (2,720)	\$ (631)	\$ (2,089)	331.3%	\$ (0.95)	\$ (0.12)	\$ (0.83)	676.1%
Change in Net Position	\$ (205,157)	\$ (251,478)	\$ 46,321	-18.4%	\$ (418.69)	\$ (424.42)	\$ 5.74	-1.4%	\$ (2,186,371)	\$ (2,892,617)	\$ 706,246	-24.4%	\$ (764.20)	\$ (561.89)	\$ (202.31)	36.0%
Key Metrics																
Enrollment	490	593	(103)	-17.3%					2,861	5,148	(2,287)	-44.4%				
MLR	79.38%	92.12%	1274 bps						87.03%	95.58%	855 bps					
Admin Ratio	37.4%	25.3%	-1214 bps						43.2%	26.5%	-1670 bps					
Net Income %	-16.9%	-17.4%	56 bps						-30.2%	-22.1%	-818 bps					
Gross Margin Vol Variance			\$ (19,682)								\$ (257,284)					
Gross Margin Rate Variance			\$ 156,875								\$ 615,470					

Community Health Plan of Imperial Valley
Statement of Net Position
August 2026

	July 2026	August 2026	Change
ASSETS			
Current Assets			
Cash and Investments			
Chase - Checking (Primary & DSNP)	\$ 4,806,830	\$ 3,222,199	\$ (1,584,632)
JPMorgan Securities	\$ 18,967,778	\$ 20,029,957	\$ 1,062,179
First Foundation Bank	\$ 142,177	\$ 142,177	\$ -
Receivables			
Accounts Receivable	\$ 3,353	\$ 4,517	\$ 1,164
Dividend & Interest Receivable	\$ 109,775	\$ 106,969	\$ (2,806)
Capitation Receivable	\$ 28,340,774	\$ 27,738,846	\$ (601,928)
Pass-Through Receivable	\$ 467,073	\$ 75,281,208	\$ 74,814,135
Medicare Receivables	\$ 141,646	\$ 81,759	\$ (59,888)
Other Current Assets			
Prepaid Admin	\$ 601,424	\$ 617,976	\$ 16,552
Prepaid Commissions	\$ 48,264	\$ 41,582	\$ (6,682)
Prepaid Medical	\$ 71,049	\$ 74,001	\$ 2,951
Total Current Assets	\$ 53,700,143	\$ 127,341,189	\$ 73,641,046
Noncurrent Assets			
Restricted Deposit			
First Foundation Bank - Restricted	\$ 300,000	\$ 300,000	\$ -
Capital Assets			
Buildings - Net	\$ 2,795,099	\$ 2,786,551	\$ (8,548)
Computer Equipment / Software - Net	\$ 4,538	\$ 4,370	\$ (168)
Improvements - Net	\$ 191,434	\$ 190,459	\$ (975)
Intangible Assets	\$ 45,205	\$ 43,955	\$ (1,250)
Operating ROU Asset (Copier) - Net	\$ 1,126	\$ 845	\$ (282)
Total Noncurrent Assets	\$ 3,337,402	\$ 3,326,179	\$ (11,222)
Total Assets	\$ 57,037,545	\$ 130,667,369	\$ 73,629,823
LIABILITIES			
Current Liabilities			
Payables			
Accounts Payable	\$ 419,248	\$ 442,022	\$ 22,774
Capitation Payable	\$ 27,787,153	\$ 101,999,300	\$ 74,212,147
IBNR	\$ 1,888,321	\$ 2,125,815	\$ 237,495
Medicare Capitation & Hospital Risk Pool	\$ 65,251	\$ 88,154	\$ 22,904
Medicare Pharmacy Payables	\$ 191,200	\$ 91,299	\$ (99,901)
Community Reinvestment Reserve	\$ 166,557	\$ 210,984	\$ 44,427
Credit Card Payable	\$ 2,719	\$ 1,261	\$ (1,458)
Other Current Liabilities			
Unearned Revenue	\$ 1,154,677	\$ 0	\$ (1,154,677)
Short Term Lease Liability - Copier	\$ 1,210	\$ 910	\$ (300)
Bonus Accrual	\$ 110,936	\$ 148,426	\$ 37,490
Salaries Accrual	\$ 329,212	\$ 359,338	\$ 30,125
Vacation Accrual	\$ 232,194	\$ 231,586	\$ (608)
Total Current Liabilities	\$ 32,348,677	\$ 105,699,094	\$ 73,350,417
Total Liabilities	\$ 32,348,677	\$ 105,699,094	\$ 73,350,417
NET POSITION			
Net investments in Capital Assets	\$ 3,037,402	\$ 3,026,179	\$ (11,222)
Restricted by Legislative Authority	\$ 300,000	\$ 300,000	\$ -
Unrestricted	\$ 20,420,846	\$ 20,432,069	\$ 11,222
YTD Net Revenue	\$ 930,620	\$ 1,210,027	\$ 279,406
Total Net Position	\$ 24,688,868	\$ 24,968,275	\$ 279,406
Total Liabilities and Net Position	\$ 57,037,545	\$ 130,667,369	\$ 73,629,823



Community Health Plan of Imperial Valley
Summarized Tangible Net Equity Calculation
As of August 2026

Net Equity	\$ 24,968,275
Add: Subordinated Debt and Accrued Subordinated Interest	\$ 0
Less: Report 1, Column B, Line 27 including: Unsecured Receivables from officers, directors, and affiliates; Intangibles	\$ 0
Tangible Net Equity (TNE)	\$ 24,968,275
Required Tangible Net Equity *	\$ 4,934,665
TNE Excess (Deficiency)	\$ 20,033,609

Full Service Plan		
		1
A. Minimum TNE Requirement	\$	1,000,000
B. REVENUES:		
2% of the first \$150 million of annualized premium revenues (lines 1, 2, 4, 5, 7, 9 from Income Statement)	\$	3,000,000
Plus		
1% of annualized premium revenues in excess of \$150 million	\$	1,934,665
Total	\$	4,934,665

* Calculated Required Tangible Net Equity		
\$ 228,977,640	- August	
\$ 343,466,460	- Annualized	
\$ 150,000,000		
x 2%		
\$ 3,000,000		
\$ 193,466,460		
x 1%		
\$ 1,934,665		
\$ 4,934,665	- Required TNE	

Community Health Plan of Imperial Valley
August 2026 Cash/Credit Card Transactions

Date	Account	Vendor	Memo/Description	Amount
Chase Primary Checking				
08/06/26	Chase Checking - Primary	Imperial Desert Landscape	Inv 1315	\$ (700.00)
08/06/26	Chase Checking - Primary	PandanAI, Inc.	Inv 0034	\$ (78,187.00)
08/06/26	Chase Checking - Primary	Law Office of William S. Smerdon	Inv 3083	\$ (1,292.50)
08/06/26	Chase Checking - Primary	MAK Solutions	Inv CHPIV-12	\$ (5,750.00)
08/06/26	Chase Checking - Primary	Ascend Technologies, LLC	Inv INV055408	\$ (7,013.83)
08/06/26	Chase Checking - Primary	Stericycle, Inc.	Inv 8014888732	\$ (120.62)
08/06/26	Chase Checking - Primary	AM Copiers Inc.	Inv IN10439	\$ (399.66)
08/06/26	Chase Checking - Primary	City of Imperial	Acct 80683 - Inv 1552340-- bill.com Check Number: 81347598	\$ (196.64)
08/07/26	Chase Checking - Primary	Blue Shield of California	Blue Shield of California	\$ (36,693.14)
08/07/26	Chase Checking - Primary	First Unum Life Insurance Company	Employee Contributions Insurance: Accidental, Long Term and Hospital	\$ (1,585.86)
08/07/26	Chase Checking - Primary	First Unum Life Insurance Company	UNUM Invoice 08/01/26 - 08/31/26	\$ (766.44)
08/07/26	Chase Checking - Primary	JPMorgan Chase	Dividend Income - July 2026	\$ 5,743.86
08/07/26	Chase Checking - Primary	JPMorgan Chase	Service Charges Investment Sweep - July	\$ (457.65)
08/07/26	Chase Checking - Primary	Mid Atlantic Trust Company	P. Carpio - Loan Repayment - Mid Atlantic	\$ (126.24)
08/07/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (37.08)
08/07/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (35.13)
08/07/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (390.00)
08/07/26	Chase Checking - Primary	Rippling	People Center	\$ (58.22)
08/07/26	Chase Checking - Primary	Rippling	Replenish Rippling - FSA	\$ (572.95)
08/07/26	Chase Checking - Primary	Rippling	Employee net pay paid by direct deposits for check date 08/07/2026	\$ (133,104.27)
08/07/26	Chase Checking - Primary	Rippling	Payroll taxes paid via Rippling for check date 08/07/2026	\$ (60,182.88)
08/10/26	Chase Checking - Primary	Voya	Multiple invoices (details on stub)-- bill.com Check Number: 81357578	\$ (188.78)
08/13/26	Chase Checking - Primary	RSC Insurance Brokerage, Inc.	Inv INV 081126	\$ (11,785.14)
08/14/26	Chase Checking - Primary	Department of Health Care Services	Receipt - DHCS (Jul 2026 Revenue)	\$ 27,861,727.97
08/14/26	Chase Checking - Primary	Department of Health Care Services	Receipt - DHCS (Jul 2026 Revenue)	\$ 893,640.72
08/14/26	Chase Checking - Primary	Department of Health Care Services	Receipt - DHCS (Jul 2026 Revenue)	\$ 50,772.15
08/14/26	Chase Checking - Primary	Department of Health Care Services	Receipt - DHCS (Jul 2026 Revenue)	\$ 1,694.46
08/14/26	Chase Checking - Primary	Department of Health Care Services	Receipt - DHCS (Jul 2026 Revenue)	\$ 11.63
08/14/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (3.13)
08/14/26	Chase Checking - Primary	Rippling	Replenish Rippling - FSA	\$ (614.40)
08/14/26	Chase Checking - Primary	Voya	Payroll Date: 07/24/26 Retirement Contribution: Employer Match	\$ (5,315.00)
08/14/26	Chase Checking - Primary	Voya	Payroll Date: 08/06/26 Retirement Contribution	\$ (13,573.28)
08/14/26	Chase Checking - Primary	Voya	Payroll Date: Retirement Contribution: Employee	\$ (553.86)
08/17/26	Chase Checking - Primary	Morgan, Lewis & Bockius LLP	Multiple invoices	\$ (7,764.00)
08/17/26	Chase Checking - Primary	Brawley Rotary Club	Inv July 2026 Statement-- bill.com Check Number: 81379370	\$ (235.00)
08/17/26	Chase Checking - Primary	Sparkling Clean	Inv AUGUST 2026	\$ (1,800.00)
08/19/26	Chase Checking - Primary	Epstein Becker & Green, P.C.	Inv 1241185	\$ (2,196.00)
08/19/26	Chase Checking - Primary	FEX Partners Insurance Agency LLC	Inv INVAUG2026	\$ (1,164.00)
08/21/26	Chase Checking - Primary	Inerglo Creative	Inv INV-00720	\$ (3,000.00)
08/21/26	Chase Checking - Primary	Quench USA	Inv INV11215786	\$ (129.30)
08/21/26	Chase Checking - Primary	Rippling	Employee net pay paid by direct deposits for check date 08/21/2026	\$ (133,214.30)
08/21/26	Chase Checking - Primary	Rippling	Net pay credits applied for check date 08/21/2026	\$ (25.44)
08/21/26	Chase Checking - Primary	Rippling	Payroll taxes paid via Rippling for check date 08/21/2026	\$ (60,217.52)
08/21/26	Chase Checking - Primary	JPMorgan Chase	Account Analysis Settlelement Charge	\$ (761.93)
08/21/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (742.84)
08/21/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (1,007.63)
08/21/26	Chase Checking - Primary	Rippling	Replenish Rippling - FSA	\$ (902.24)
08/21/26	Chase Checking - Primary	United States Treasury Deposit	United States Treasury Deposit	\$ 5,686.97
08/24/26	Chase Checking - Primary	Kaz-Bros Design Shop	Inv 15688-- bill.com Check Number: 81400230	\$ (570.90)
08/24/26	Chase Checking - Primary	Smartsheet, Inc.	Inv INV2938173	\$ (2,700.00)
08/24/26	Chase Checking - Primary	I.V. Termite & Pest Control	Inv 0367029	\$ (125.00)
08/24/26	Chase Checking - Primary	Wakely consulting Group	Multiple invoices	\$ (25,516.25)
08/24/26	Chase Checking - Primary	Department of Managed Health Care	Inv Matter25-835-- bill.com Check Number: 81399300	\$ (7,000.00)
08/28/26	Chase Checking - Primary	Helpcare AI, Inc. dba Careforce	Inv 1052	\$ (10,000.00)
08/28/26	Chase Checking - Primary	Conveyor Group	Acct CHP-002 - Inv 12049	\$ (30,000.00)
08/31/26	Chase Checking - Primary	Lee Hindman	Inv Aug 2026 Stipend	\$ (400.00)
08/31/26	Chase Checking - Primary	Carlos Ramirez	Inv Aug 2026 Stipend	\$ (400.00)
08/31/26	Chase Checking - Primary	Bushra Ahmad	Inv Aug 2026 Stipend	\$ (100.00)
08/31/26	Chase Checking - Primary	Allan Wu	Inv Aug 2026 Stipend	\$ (300.00)
08/31/26	Chase Checking - Primary	Pablo Velez	Inv Aug 2026 Stipend	\$ (200.00)
08/31/26	Chase Checking - Primary	Robert J Barros	Inv Aug 2026 Stipend	\$ (100.00)
08/31/26	Chase Checking - Primary	JPMorgan Chase	Credit Card Payment	\$ (2,719.24)
08/31/26	Chase Checking - Primary	JPMorgan Chase	Credit Card Payment	\$ (26,937.39)
08/31/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (458.89)
08/31/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (1,983.11)
08/31/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (46.44)
08/31/26	Chase Checking - Primary	Rippling	Employee Reimbursement	\$ (442.38)
08/31/26	Chase Checking - Primary	Rippling	Replenish Rippling - FSA	\$ (800.37)
08/31/26	Chase Checking - Primary	Voya	Payroll Date: 08/21/26 Retirement Contribution	\$ (13,955.11)
Chase Checking - DSNP				
08/03/26	Chase Checking - DSNP	Community Health Group	Inv 33275607	\$ (70,858.47)
08/07/26	Chase Checking - DSNP	Language Line Services, Inc.	Inv 11995472	\$ (363.14)
08/07/26	Chase Checking - DSNP	Community Health Group	Inv 2026-29	\$ (29,983.80)
08/10/26	Chase Checking - DSNP	Community Health Group	Inv 33293002	\$ (39,390.30)
08/13/26	Chase Checking - DSNP	Community Health Group	Inv INV081226	\$ (2,000.00)
08/13/26	Chase Checking - DSNP	Community Health Group	Inv INV08122026	\$ (90,000.00)
08/13/26	Chase Checking - DSNP	Imperial County Physicians Medical Group, Inc.	Inv AUG2026	\$ (14,203.73)
08/13/26	Chase Checking - DSNP	Premier Patient Care IPA, INC.	Inv AUG2026	\$ (141,142.15)
08/13/26	Chase Checking - DSNP	Community Care IPA, Inc.	Inv AUG2026	\$ (59,634.09)

Chase Checking - DSNP (Continued)					
08/13/26	Chase Checking - DSNP	Primary Healthcare Medical Group IPA, Inc.	Inv AUG2026	\$	(47,998.03)
08/17/26	Chase Checking - DSNP	Community Health Group	Inv 32719291	\$	(1,104.38)
08/17/26	Chase Checking - DSNP	Nations Benefits, LLC	Inv INV239923	\$	(28,297.60)
08/18/26	Chase Checking - DSNP	Community Health Group	Inv 33309854	\$	(148,890.21)
08/18/26	Chase Checking - DSNP	Infomedia Group, Inc dba Carenet Healthcare S	Multiple invoices (details on stub)-- bill.com Check Number: 81382528	\$	(5,084.70)
08/19/26	Chase Checking - DSNP	David A Gunther	Inv INVAUG2026	\$	(1,578.00)
08/21/26	Chase Checking - DSNP	Nations Benefits, LLC	Inv INV239596	\$	(1,058.48)
08/21/26	Chase Checking - DSNP	ChuiJian Lei	Inv INV081826	\$	(972.00)
08/24/26	Chase Checking - DSNP	Community Health Group	Multiple invoices	\$	(36,209.51)
08/24/26	Chase Checking - DSNP	Bustedknuckles Construction Services	Inv 1002	\$	(7,500.00)
08/24/26	Chase Checking - DSNP	Community Health Group	Multiple invoices	\$	(107,777.37)
08/28/26	Chase Checking - DSNP	Community Health Group	Inv 33347166	\$	(70,622.32)
08/31/26	Chase Checking - DSNP	Centrix Benefit Administrators	Inv INV082826	\$	(6,906.24)
08/31/26	Chase Checking - DSNP	Community Health Group	Inv 2023QCSMIS3	\$	(49,356.92)
08/31/26	Chase Checking - DSNP	JPMorgan Chase	Dividend Income - Aug 2026	\$	4,674.50
08/31/26	Chase Checking - DSNP	JPMorgan Chase	Account Analysis Settlement Charge	\$	(283.96)
08/31/26	Chase Checking - DSNP	JPMorgan Chase	Aug 2026 Interest	\$	169.83
08/31/26	Chase Checking - DSNP	Champion Health Plan of CA	P2P Pharmacy Subsidy	\$	206.82
08/31/26	Chase Checking - DSNP	Champion Health Plan of CA	P2P Pharmacy Subsidy	\$	240.27
08/31/26	Chase Checking - DSNP	Aetna	P2P Pharmacy Subsidy	\$	5.45
08/31/26	Chase Checking - DSNP	CMS	Manufacturer Discount Program Receivable	\$	0.67
08/31/26	Chase Checking - DSNP	JPMorgan Chase	Sweep Basis Fee	\$	(372.63)
JPMorgan Securities					
08/31/26	Chase Securities	Health Net	July Health Net Payment	\$	(27,787,153.00)
08/31/26	Chase Securities	JPMorgan Chase	Bank Fee - July 2026 (Portfolio)	\$	(25.00)
08/31/26	Chase Securities	JPMorgan Chase	July 2026 Accrued Investment Income	\$	99,356.60
JPMorgan Credit Card					
08/03/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	719.28
08/03/26	Chase Credit Card	Cognito, LLC	Cognito, LLC	\$	129.00
08/03/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	34.85
08/03/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	129.16
08/03/26	Chase Credit Card	Jazz HR	Jazz HR	\$	234.53
08/04/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	79.41
08/04/26	Chase Credit Card	Republic Services	Republic Services	\$	187.80
08/04/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	302.67
08/05/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	30.37
08/05/26	Chase Credit Card	AT&T	AT&T	\$	205.20
08/05/26	Chase Credit Card	DoorDash, Inc.	DoorDash - Executive and Finance Meeting	\$	344.78
08/05/26	Chase Credit Card	Dollar Tree	Dollar Tree - Office supplies	\$	6.77
08/06/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	45.19
08/06/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	13.95
08/06/26	Chase Credit Card	Lowes	Lowes - Repairs and Maintenance	\$	37.56
08/06/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	359.64
08/06/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	189.66
08/06/26	Chase Credit Card	FaceBook	Facebook	\$	46.79
08/07/26	Chase Credit Card	Lowes	Lowes - Repairs and Maintenance	\$	29.18
08/07/26	Chase Credit Card	USPS	UPS Shipping	\$	222.00
08/07/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	31.93
08/07/26	Chase Credit Card	Miscellaneous Vendors	Worktime	\$	494.55
08/07/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	359.64
08/07/26	Chase Credit Card	Lowes	Lowes - Repairs and Maintenance Return	\$	(18.22)
08/10/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	376.62
08/10/26	Chase Credit Card	Microsoft Corporation	Microsoft Corporation	\$	141.75
08/10/26	Chase Credit Card	Microsoft Corporation	Microsoft Corporation	\$	270.90
08/10/26	Chase Credit Card	Microsoft Corporation	Microsoft Corporation	\$	4.70
08/10/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	359.64
08/10/26	Chase Credit Card	Miscellaneous Vendors	Monday.com	\$	72.00
08/10/26	Chase Credit Card	Miscellaneous Travel	Southwest Airlines - LHPC Board Meeting 08/26/26	\$	408.80
08/11/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	147.61
08/11/26	Chase Credit Card	Microsoft Corporation	Microsoft	\$	10.50
08/12/26	Chase Credit Card	Miscellaneous Vendors	Dinner for Commission Meeting - 8/10/26	\$	494.25
08/12/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	174.79
08/12/26	Chase Credit Card	Miscellaneous Travel	LHPC Board meeting 8/26/2026	\$	241.45
08/13/26	Chase Credit Card	Brickhouse Deli	Strategic Planning Meeting - LUNCH	\$	102.10
08/14/26	Chase Credit Card	Local Health Plans of California	Webinar for Dr. Unnati Sampat	\$	50.99
08/14/26	Chase Credit Card	BestBuy	Best Buy - Keyboard for J. Hutchins	\$	142.01
08/14/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	719.28
08/14/26	Chase Credit Card	BestBuy	BestBuy - Mouse for J. Hutchins	\$	68.88
08/14/26	Chase Credit Card	Brickhouse Deli	Lunch for RCOC Meeting	\$	294.02
08/17/26	Chase Credit Card	Miscellaneous Vendors	OpenAI	\$	100.00
08/17/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	38.77
08/17/26	Chase Credit Card	Local Health Plans of California	Ahip Medicare Training	\$	175.00
08/17/26	Chase Credit Card	Miscellaneous Vendors	Teamupdraft.com	\$	95.00
08/18/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	19.97
08/18/26	Chase Credit Card	Oracle America, Inc.	Oracle - ACS Services	\$	4,545.46
08/18/26	Chase Credit Card	ZenDesk US	ZenDesk US	\$	204.60
08/19/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$	173.23
08/19/26	Chase Credit Card	Microsoft Corporation	Microsoft Corporation	\$	964.32
08/19/26	Chase Credit Card	Adobe	Adobe	\$	767.68
08/20/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$	359.64
08/20/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	97.12
08/20/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$	18.31
08/20/26	Chase Credit Card	Lenovo	Lenovo - Laptop for Julia	\$	3,328.60
08/21/26	Chase Credit Card	Positive Promotions	Positive Promotions	\$	2,352.85
08/21/26	Chase Credit Card	Miscellaneous Vendors	OpenAI	\$	20.84

JPMorgan Credit Card (Continued)				
08/24/26	Chase Credit Card	Miscellaneous Vendors	Claude Team - AI	\$ 150.00
08/24/26	Chase Credit Card	Miscellaneous Vendors	Vons - Birthday Plant and balloon	\$ 50.86
08/24/26	Chase Credit Card	Lenovo	Lenovo - Laptop for Guillermo	\$ 2,118.98
08/24/26	Chase Credit Card	Miscellaneous Vendors	Chombos Kitchen	\$ 55.43
08/24/26	Chase Credit Card	Wal-Mart	Wal-Mart - Office Supplies	\$ 3.17
08/24/26	Chase Credit Card	Miscellaneous Vendors	The Gallery Collection	\$ 690.28
08/24/26	Chase Credit Card	Miscellaneous Vendors	Claude Team - AI	\$ 3.57
08/24/26	Chase Credit Card	GoDaddy.com	GoDaddy	\$ 1,078.92
08/26/26	Chase Credit Card	Miscellaneous Vendors	CBI Veeam	\$ 480.00
08/26/26	Chase Credit Card	Verizon Communications Inc.	Verizon	\$ 613.15
08/26/26	Chase Credit Card	Rocket Copy	Rocket Copy	\$ 306.35
08/27/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$ (170.69)
08/28/26	Chase Credit Card	BestBuy	BestBuy - Tablet for Sales & Marketing	\$ 618.16
08/28/26	Chase Credit Card	Miscellaneous Vendors	Apple iCloud Storage	\$ 14.85
08/31/26	Chase Credit Card	JPMorgan Chase	Credit Card Payment	\$ (2,719.24)
08/31/26	Chase Credit Card	JPMorgan Chase	Credit Card Payment	\$ (26,937.39)
08/31/26	Chase Credit Card	Wal-Mart	Wal-Mart - Offices Supplies	\$ 232.77
08/31/26	Chase Credit Card	Amazon	Amazon - Office Supplies	\$ 395.37



Fact Sheet

Implementation and Licensing agreement of NetSuite ERP

October 7, 2026

Recommendations

Motion to approve renewal of NetSuite ERP (core financial system), NetSuite Planning & Budgeting (NSPB), and Advanced Customer Service (ACS) contracts. To maximize price lock incentives, this is a 3-year contract, not to exceed \$99,632.17 per year.

Background

In April 2025, CHPIV implemented NetSuite as the primary financial system of record. Contracts included ERP for core accounting functions, NSPB for financial planning and analysis, and ACS for ongoing support. Included in each module are Oracle Cloud services and associated license fees.

As part of the initial negotiated terms, CHPIV was able to secure a rate lock not to exceed 5% for each renewal year.

No new services are included in the estimates, only continuation of existing services.

Financial Impact

CHPIV has negotiated a 13% discount for ACS and certain add-on modules (e.g., Bill capture, View & Approve, etc.), a 31% discount on “Sandbox” environment, used for testing and implementation of optimization scripts, and a 19% on the core ERP. Aggregate discounts total 16%.

Billing will be done quarterly and is fully budgeted.



Fact Sheet

Annual Financial Audit – Baker Tilly, LLP

October 7, 2026

Recommendations

Motion to approve the SOW for annual financial audit performed by Baker Tilly, not to exceed **\$91,500**.

Background

As required by regulatory agencies, CHPIV is required to conduct an audit of its financial statements no less than once per year. Baker Tilly was utilized between 2023 and 2025 audits and performed satisfactorily. As a result, we seek to re-engage Baker Tilly for the 2026 audit.

Scope

Baker will perform an audit of CHPIV's Net Position, as of December 31, 2026, related revenue and expenses, Change in Net Position, Statement of Cash Flows, and related notes. Notably new for 2026, Baker Tilly will perform testing related to DSNP revenue and IBNR. Baker will not issue an opinion on whether CHPIV's management discussions and analysis (presented as supplementary information) is fairly stated.

In addition to the audit, Baker will assist CHPIV in drafting the final year-end financial statements and related footnotes for 2026. These will be non-attest services.

Objectives & Auditor Responsibility

The objective of the audit is to obtain reasonable assurances about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue a report of opinion as to the auditor's findings.

The auditor will have the responsibility of identifying and assessing key risks of material misstatement of the financials, understanding and reporting on internal controls, evaluating the appropriateness of accounting policies, and conclude whether there are conditions or events that could raise substantial doubt about CHPIV's ability to continue as a going concern.

At the conclusion of the audit, Baker Tilly will prepare a written report, addressed to the Commission, detailing the results of their findings.



Financial Impact

The fees for this engagement were estimated by Baker Tilly to be \$91,500, plus expenses. This reflects a 3% cost of living increase, plus \$5,000 related to the new DSNP product. It is the opinion of CHPIV that this amount is sufficient to complete the work and reflects a fair value given the size of the organization and scope of the engagement



Fact Sheet

Local Health Plans of California (LHPC) Dues Assessment – 2026/2027

October 12, 2026

Recommendations

Motion to approve the LHPC 2026-2027 annual dues assessment of **\$133,682.57**.

Background

The LHPC is the primary source of regulatory information for all senior leadership at CHPIV.

As a plan CEO, I'm a member of the 17-member board of directors for the LHPC. We meet weekly to update online regarding regulatory developments, priorities being developed by the state, and most recently a small group has been formed to work with DHCS to plan for the next development of the Medicaid waiver program. The LHPC lobbies regulatory officials and legislators as the LHPC plans represent 70% of the Medi-Cal lives in California. At the strategic planning meetings and updates, LHPC is respected enough to host guest speakers to a personal discussion with the board of directors, including CHHS Secretary Kim Johnson, DHCS Director Michelle Baass.

The LHPC board affords us connections to other CEOs in the state to understand and benchmark and apply perspective to our own efforts. Similarly, there are CMO, CFO, COO, Chief Compliance Officer, and HR collegial groups that meet regularly. The LHPC groups continue to be a welcome resource to all leadership at CHPIV.

The LHPC also offers a variety of training opportunities for staff new to the managed care business, including orientation to Medi-Cal Managed Care, and Medi-Cal financial education.

Current Situation: Last year's dues were \$106,936.79. This year's invoice will be for the full fiscal year July 2025 to June 2026. Which includes LHPC board approved increased costs including the addition of a federal lobbyist, expansion of educational resources,

Financial Impact (including Budget Reference)

\$133,682.57

First Submission to Commission: 10/12/2026



September 15, 2026

Lawrence E. Lewis
Community Health Plan of Imperial Valley
512 W. Aten Road
Imperial, CA 92251

Dear Larry:

Local Health Plans of California ("LHPC") has proudly served and represented California's not-for-profit, community-based health plans in the Capitol for nearly three decades. LHPC will turn 30 years old in 2027, a significant milestone and a reflection of the longstanding imperative for local plans to have a Sacramento presence that represents the interests of the public, mission-based Medi-Cal managed care plans. The merger between LHPC, which historically represented the Local Initiative health plans, and the trade association that represented the County Organized Health Systems plans over a decade ago served to strengthen and unify local plans based on a shared mission of local, quality health care for low-income populations. There is power in the collective as today local health plans are the dominant Medi-Cal managed care delivery system partners with over 70% of the Medi-Cal managed care enrollment statewide.

As we look toward the year ahead, the need for a strong, unified voice advocating on behalf of local plans has never been greater. There are both unprecedented challenges and opportunities for local plans as a new Governor assumes office amidst major federal and state policy changes will begin to take effect. LHPC is translating the LHPC board's vision into an actionable strategy that will elevate LHPC's presence, strengthen local plans' influence, and capitalize on our partnerships to position local plans as essential partners to the Administration and Legislature in designing what comes next for the Medi-Cal program.

Your membership in LHPC ensures that we can continue our dedication to influencing health care policy in California and at the federal level. The current LHPC dues structure utilizes a tiered base assessment and per member assessment based upon the number of covered lives in each health plan as of January 2026. The annual assessment for **Community Health Plan of Imperial Valley under that structure is \$133,682.57.** We will appreciate receiving this amount within the **next 45 days.** At a time where local plan resources are constrained, we understand the significance of LHPC dues on local plan budgets. LHPC is particularly cognizant of the need to be good stewards of association resources, leveraging them to advance the priorities of the LHPC board.

Your participation in LHPC is tremendously appreciated and we look forward to a productive year together. Thank you for your vital support.

Sincerely,



Linnea Koopmans
Chief Executive Officer
Local Health Plans of California

Enclosure

**LOCAL HEALTH PLANS OF
CALIFORNIA**

1201 K Street, Suite 1840
Sacramento, CA 95814
9164488292
www.lhpc.org



INVOICE

BILL TO

Community Health Plan of
Imperial Valley
512 W. Aten Road
Imperial, CA 92251

INVOICE # 2026-23

DATE 09/15/2026

DUE DATE 10/30/2026

TERMS Net 45

ITEM	DESCRIPTION	QTY	RATE	AMOUNT
Base Dues - Tier 1	Tier 1 Dues Assessment (< 200,000 Medi-Cal Lives): July 1, 2025 - June 30, 2026 Membership Year	1	125,000.00	125,000.00
PMPY Dues	PMPY Dues Assessment: \$0.09 x 96,473 (January 2025 Medi-Cal Managed Care Enrollment Report accessed on 3/7/2025)	96,473	0.09	8,682.57

Please make checks payable to Local Health Plans of California.
Don't hesitate to contact us if you have any questions about this invoice. Thank you!

SUBTOTAL	133,682.57
TAX	0.00
TOTAL	133,682.57
BALANCE DUE	\$133,682.57

Dues for 2026/2027 Membership Year

LHPC Health Plan	Total Lives (Medi-Cal)	Tier	2025/2026 Membership Dues	2026/2027 Membership Dues	2026/2027 Dues Cost Per Member Per Year
Community Health Plan of Imperial Valley	96,473	Tier 1 < 200,000	\$ 133,791.65	\$ 133,682.57	\$ 1.39
Health Plan of San Mateo	138,837	Tier 1 < 200,000	\$ 138,346.82	\$ 137,495.33	\$ 0.99
San Francisco Health Plan	170,949	Tier 1 < 200,000	\$ 141,108.83	\$ 140,385.41	\$ 0.82
Gold Coast Health Plan	234,083	Tier 2 200,001 - 350,000	\$ 157,067.73	\$ 156,067.47	\$ 0.67
CenCal Health	236,878	Tier 2 200,001 - 350,000	\$ 156,693.96	\$ 156,319.02	\$ 0.66
Contra Costa Health Plan	257,082	Tier 2 200,001 - 350,000	\$ 158,731.20	\$ 158,137.38	\$ 0.62
Santa Clara Family Health Plan	298,741	Tier 2 200,001 - 350,000	\$ 161,534.61	\$ 161,886.69	\$ 0.54
Community Health Group	353,500	Tier 3 350,001 - 750,000	\$ 184,801.92	\$ 181,815.00	\$ 0.51
Alameda Alliance for Health	390,232	Tier 3 350,001 - 750,000	\$ 186,743.58	\$ 185,120.88	\$ 0.47
Kern Health Systems	394,506	Tier 3 350,001 - 750,000	\$ 186,431.10	\$ 185,505.54	\$ 0.47
Health Plan of San Joaquin (incl. MVHP)	396,524	Tier 3 350,001 - 750,000	\$ 187,368.45	\$ 185,687.16	\$ 0.47
CalViva Health	423,515	Tier 3 350,001 - 750,000	\$ 188,820.24	\$ 188,116.35	\$ 0.44
Central California Alliance for Health	431,326	Tier 3 350,001 - 750,000	\$ 189,850.74	\$ 188,819.34	\$ 0.44
CalOptima Health	837,318	Tier 4 > 750,001	\$ 245,675.19	\$ 240,358.62	\$ 0.29
Partnership HealthPlan of California	881,339	Tier 4 > 750,001	\$ 246,275.40	\$ 244,320.51	\$ 0.28
Inland Empire Health Plan	1,453,301	Tier 4 > 750,001	\$ 300,000.00	\$ 295,797.09	\$ 0.20
LA Care Health Plan	2,248,705	Tier 4 > 750,001	\$ 300,000.00	\$ 300,000.00	\$ 0.13
Total	9,243,309		\$ 3,263,241.42	\$ 3,239,514.36	\$ 0.35

Tier Legend:	Tier 1 < 200,000	\$ 125,000
	Tier 2 200,001 - 350,000	\$ 135,000
	Tier 3 350,001 - 750,000	\$ 150,000
	Tier 4 > 750,001	\$ 165,000

Hits cap at 1,500,000 enrollment.

Total Lives Data Pulled From January 2026 Medi-Cal Managed Care Enrollment Report on 03/11/2026:

<https://data.chhs.ca.gov/dataset/medi-cal-managed-care-enrollment-report>

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Local Health Plans of California	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☒ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions)	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions ☐	
	5 Address (number, street, and apt. or suite no.). See instructions. 1201 K Street, Suite 1840 6 City, state, and ZIP code Sacramento, CA 95814 7 List account number(s) here (optional)	Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-				-		
or									
Employer identification number									
9	5	-	4	6	2	6	1	2	8

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person 	Date 9/15/2026
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

ACH Information

Bank Information

Bank Name:	Banner Bank
Bank Address:	10 S First Avenue Walla Walla, WA 99362
Bank Phone:	800-272-9933

Client Information

Client Name:	Local Health Plans of California
Client Address:	1201 K Street, Suite 1840 Sacramento, CA 95814

Account Information

Account Type:	Checking
Routing Number:	323371076
Account Number:	300002219



Fact Sheet

CHPIV Grant to Recruit Two (2) OB/GYNs to Imperial County

October 13, 2026

Recommendations

Motion to approve two \$300,000 CHPIV grants to recruit two OB/GYN's to begin practice in Imperial County.

(ADM-001)

Background

With several OB/GYN physicians currently retired, or nearing retirement, the workload for remaining OB/GYNs remaining is significant. There are currently **2 physicians in clinic practice only** and **5.5 taking 24 X 7 delivering newborns** at the hospital. The need for OB/GYNs has been described as emergent.

Key Workload Details:

- **National Average:** Roughly **100–114 newborns per practicing OB-GYN annually**, based on workforce and Dexterity data.
- **Regional Variations:** Workloads change a lot depending on where a doctor practices. For example, **metro areas like Riverside**, California, see higher ratios (around **200–248** births per OB-GYN), while places like Hartford, Connecticut, see far fewer (around 54–58 births per OB-GYN).
- **Imperial County:** With approximately 2,500 births per year in Imperial County, this would **require between ten (10) and thirteen (13) OB/GYN's**.
 - **We currently have only 5.5 OB/GYN's practicing in the county.**

Current Situation

With federal cuts in the Medi-Cal budget funding, resources needed to invest in the future of healthcare are diminishing. CHPIV is in a unique position to quickly provide funding for the recruitment of two OB/GYNs to existing practices with significant Medi-Cal patients and CHPIV members.



Additional providers will increase the safety of care to patients/members with more access to timely care. The reduced wait-times to be seen by an OB/GYN and additional providers to take a share of the 24 X 7 hours on-call in the hospital.

Financial Impact (including Budget Reference)

\$600,000

First Submission to Commission: 10/13/2026



REQUEST FOR PROPOSALS (RFP)

OB/GYN Physician Recruitment and Workforce Expansion Initiative

The Community Health Plan of Imperial Valley is formally issuing this **Request for Proposals (RFP)** to solicit competitive bids from qualified healthcare organizations. The designated partner will orchestrate and execute a comprehensive **recruitment strategy to secure full-time, board-certified or board-eligible Obstetrician-Gynecologist (OB/GYN)**.

Our primary objective is to counteract regional physician shortages, stabilize women's healthcare access, and elevate maternal health outcomes across our service demographic.

1. Statement of Need & Project Objectives

Our service area is navigating a critical shortfall in maternal healthcare access. This deficit is exacerbated by cross-border patients, impending physician retirements, and a high volume of pregnancies.

The selected recruitment partner will be tasked with identifying, vetting, and successfully recruiting **a qualified OB/GYN physician** within **24 months** of awarded grant funding. Candidates must exhibit clinical excellence, strong cultural competency, and a dedication to serving vulnerable or historically marginalized patient populations.

2. Scope of Work

The chosen agency will manage the end-to-end recruitment life cycle. Responsibilities encompass:

- **Engagement of competent, well-respected, experienced, professional recruiter.**
- **Market Analysis & Candidate Sourcing:** Conduct a localized competitive salary index and source candidates via national medical databases, professional networks, and residency/fellowship pipelines.
- **Marketing & Position Profiling:** Author compelling marketing collateral highlighting the clinical opportunity, facility assets, and regional community appeal.

- **Screening & Credentialing Evaluation:** Conduct interviews, verify licensure history, check references, and ensure alignment with national standards, such as those upheld by the American College of Obstetricians and Gynecologists (ACOG).
- **Interview Facilitation:** Coordinate logistics for site visits, clinical interviews, and community tours for prospective physicians and their families.
- **Contract Negotiation Support:** Assist in finalizing competitive contract offers, incorporating relocation packages, signing bonus, and first-year provider income guarantees.

3. Grant Funding & Total Budget

This recruitment initiative is partially funded by a CHPIV grant in support of the Imperial County Community Health Assessment priority to improve access to primary care in Imperial County.

- **Total Allocated Budget: \$300,000** maximum for agency fees, direct recruitment costs, sign-on bonus, moving expenses, and first-year provider-income guarantee.
- **Payment Milestones:** Due to the emergent need for OB/GYNs in Imperial County Funds will be released in December 2026. Quarterly reports of activity must be submitted quarterly to CHPIV review and feedback. Reports should summarize total expenditure against the restricted fund. Funds must be expended within two years for the recruitment of OB/GYN(s). Exceptions for the recruitment of other specialties may be approved by the CHPIV Commission. Reports should also include the number of candidates submitted, follow-up contacts, candidates interviewed by the internal recruitment committee, travel to Imperial County, signed letters of intent, signed contracts, and start dates.

4. Proposal Submission Requirements

Interested agencies must submit a unified, single-PDF proposal detailing the following operational parameters:

- **Organization Profile & Relevant Experience:** Summary of the organization's track record in permanent healthcare placements, specifically emphasizing OB/GYN or specialty maternal health recruitment.
- **Recruitment Methodology:** Step-by-step strategic breakdown of candidate sourcing, vetting protocols, and offer letters, contract signed, and the number of new physicians successfully started.
- **Timeline:** A structured timeline or Gantt chart illustrating key delivery dates from contract kickoff to physician placement.
- **Fee Structure:** Itemized breakdown of all contingent, retained, or flat fees, including advertising costs, background checks, candidate travel contingencies, sign-on bonuses, and income guarantees to be offered.
- **Leadership:** Leadership to be focused on the recruiting process and success.

- **Medi-Cal Population Served:** Submissions will include the volume of Medi-Cal members served in the past year.

5. Timeline & Evaluation Process

Milestone	Deadline
RFP Release Date	10/15/2026
Deadline for Written Inquiries	10/22/2026
Proposal Submission Deadline	11/01/2026
Evaluation Period & Finalist Interviews	November 2026
Contract Award & Project Initiation	12/1/2026

Proposals will be systematically scored based on **industry experience (30%)**, **proposed methodology (30%)**, **cost competitiveness (20%)**, and **time-to-hire metrics (20%)**.

6. Submission Guidelines

Please forward all inquiries and final electronic proposals to the designated point of contact:

- **Contact Name:** Lawrence E. Lewis, CEO
- **Department:** Administration
- **Email Address:** llewis@chpiv.org
- **Subject Line Format:** Response to RFP: OB/GYN Recruitment